

# 3Q11 Supplemental Information

HEALTHCARE REIT

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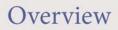
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(dollars in thousands, except per bed / unit / square foot)

Overview by Investment Type	Age	Properties	Investment Balance	% of Total	Committed Balance	Beds / Units / Square Feet	Per Bed / Unit / Square Foot
Seniors housing triple-net	12	277	\$ 3,953,994	29.6%	\$ 4,042,295	24,731	\$ 163,451
Skilled nursing / post-acute	24	303	3,549,696	26.6%	3,556,646	39,426	90,211
Seniors housing operating	13	99	2,173,410	16.3%	2,173,410	10,537	206,265
Hospital	15	35	891,697	6.7%	893,042	2,105	424,248
Medical office	12	177	2,442,508	18.3%	2,602,605	10,255,203	254
Life science	13	7	340,235	2.5%	340,235	1,188,132	N/A
Total	16	898	\$ 13,351,540	100.0%	\$ 13,608,233		

		Cui	rrent Quarter		
Portfolio NOI	Total Revenues		Operating Expenses	Net Operating Income	Annualized NOI <sup>(1)</sup>
Seniors housing triple-net	\$ 82,355	\$	-	\$ 82,355	\$ 329,420
Skilled nursing / post-acute	94,577		-	94,577	378,308
Seniors housing operating	125,125		86,218	38,907	155,628
Hospital	20,308		252	20,056	80,224
Medical office	63,366		17,861	45,505	182,020
Life science	10,814		3,199	7,615	30,460
Corporate	 307			307	1,228
Total	\$ 396,852	\$	107,530	\$ 289,322	\$ 1,157,288

#### **Portfolio Performance**

			Faci	lity Revenue M	ix
Stable Portfolio <sup>(2)</sup>	Occupancy	Cash Flow Coverage <sup>(3)</sup>	Private Pay	Medicaid	Medicare
Seniors housing triple-net <sup>(4)</sup>	87.7%	1.42x	87.0%	9.2%	3.8%
Skilled nursing / post-acute	87.8%	2.28x	20.2%	47.0%	32.8%
Seniors housing operating	89.8%	n/a	99.0%	0.0%	1.0%
Hospital	64.9%	2.62x	32.5%	7.9%	59.6%
Medical office	93.3%	n/a	100.0%	0.0%	0.0%
Life science	100.0%	n/a	100.0%	0.0%	0.0%
Total		1.96x	68.6%	17.4%	14.0%

- (1) Annualized NOI calculated as current quarter NOI multiplied by 4.
- (2) Data as of September 30, 2011 for seniors housing operating, medical office and life science and June 30, 2011 for remaining asset types.
- (3) Represents trailing twelve month coverage metrics.
- (4) Excludes entrance fee portfolio.

# Portfolio



(dollars in thousands)

Balances By State	_	Seniors Housing Triple-net	Skilled Nursing / Post-Acute	Seniors Housing Operating	Hospital	Medical Office & Life Science <sup>(1)</sup>	Total Properti	es	Investment Balance	% of Total
New Jersey	\$	575,752	\$ 450,326	\$ -	\$ 35,275	\$ 172,730	54	\$	1,234,083	9.2%
Massachusetts		104,689	369,216	337,383	11,363	340,235	57		1,162,886	8.7%
Florida		321,206	207,543	6,744	22,458	452,452	92		1,010,403	7.6%
California		79,264	-	407,577	314,100	206,440	47		1,007,381	7.5%
Texas		221,031	166,941	113,325	191,179	216,341	76		908,817	6.8%
Pennsylvania		209,291	554,172	-	17,962	-	45		781,425	5.9%
Connecticut		128,054	99,992	368,321	-	-	37		596,367	4.5%
Washington		106,978	_	340,996	-	119,682	25		567,656	4.3%
Ohio		193,257	168,161	90,017	32,391	24,787	37		508,613	3.8%
Wisconsin		148,492	-	-	22,492	294,640	32		465,624	3.5%
Remaining	_	1,865,980	1,533,345	509,047	244,477	955,436	396		5,108,285	38.2%
Total	\$	3,953,994	\$ 3,549,696	\$ 2,173,410	\$ 891,697	\$ 2,782,743	898	\$	13,351,540	100.0%

NOI By State	Seniors Housing Triple-net	Skilled Nursing / Post - Acute	Seniors Housing Operating	Hospital	Medical Office & Life Science <sup>(1)</sup>	Total Properti	es	Total NOI <sup>(2)</sup>	% of Total
Massachusetts	\$ 2,989	\$ 10,040	\$ 6,300	\$ -	\$ 7,615	- 57	\$	26,944	9.4%
California	2,329	-	9,073	7,825	4,002	47		23,229	8.1%
New Jersey	7,341	10,647	-	965	2,559	54		21,512	7.5%
Florida	5,165	7,052	171	349	8,270	92		21,007	7.3%
Texas	5,090	4,913	2,118	3,661	4,378	76		20,160	7.0%
Pennsylvania	4,241	13,681	-	355	198	45		18,475	6.4%
Connecticut	3,335	2,539	7,091	-	-	37		12,965	4.5%
Ohio	3,503	5,343	1,319	818	415	37		11,398	4.0%
Wisconsin	3,238	-	-	683	6,767	32		10,688	3.7%
Washington	2,697	-	5,393	-	1,728	25		9,818	3.4%
Remaining	 42,026	40,309	7,442	5,637	15,903	396		111,317	38.7%
Total	\$ 81,954	\$ 94,524	\$ 38,907	\$ 20,293	\$ 51,835	898	\$	287,513	100.0%

<sup>(1)</sup> Includes unconsolidated joint ventures. Balance and NOI for Massachusetts represent our Life Science portfolio only.

<sup>(2)</sup> Represents NOI including discontinued operations for the three months ended September 30, 2011, excluding other income totaling \$1,809,000.



#### **Top Ten Customer Descriptions**

Genesis HealthCare, LLC, located in Kennett Square, PA, is a privately held company that operates 234 eldercare facilities, consisting of 209 skilled nursing facilities and 25 assisted living facilities. Genesis has the ability to serve approximately 25,500 residents across 13 New England and Middle Atlantic states. Genesis also provides third-party rehabilitation services to nearly 900 healthcare providers. As of September 30, 2011, the HCN portfolio consisted of 149 facilities with 18,106 units in 11 states with an investment balance of \$2.5 billion.

**Benchmark Senior Living, LLC**, located in Wellesley, MA, is a privately held company that operates 41 facilities with approximately 4,000 residents across the Northeast. The company currently operates independent living, assisted living, and dementia care facilities that focus on low to moderate acuity. As of September 30, 2011, the HCN portfolio consisted of 35 facilities with 3,090 units in six states with an investment balance of \$897.9 million.

**Merrill Gardens LLC**, located in Seattle, WA, is a privately held company that owns, operates and/or manages 53 independent and assisted living facilities with over 6,000 units in nine states. As of September 30, 2011, the HCN portfolio consisted of 38 facilities in eight states with an investment balance of \$699.9 million.

**Senior Living Communities, LLC**, located in Charlotte, NC, is a privately held company that operates premier continuing care retirement communities (CCRCs) throughout the southeastern United States. The company operates 12 facilities in five states. As of September 30, 2011, the HCN portfolio consisted of 12 facilities in five states with an investment balance of \$605.9 million.

**Brandywine Senior Living, LLC**, located in Mount Laurel, NJ, is a privately held company that operates 19 seniors housing facilities with over 1,800 units in five states. As of September 30, 2011, the HCN portfolio consisted of 19 facilities in five states with an investment balance of \$602.5 million.

**Senior Star Living**, located in Tulsa, OK, is a private operator of CCRCs and independent living, assisted living and dementia care facilities that operates 10 facilities in six states. As of September 30, 2011, the HCN portfolio consisted of 10 facilities in six states with an investment balance of \$458.8 million.

**Brookdale Senior Living, Inc.** (NYSE:BKD), located in Chicago, IL, is a publicly traded company that provides independent living and assisted living services. The company operates 559 facilities in 33 states with the ability to serve approximately 51,000 residents. As of September 30, 2011, the HCN portfolio consisted of 74 facilities in 16 states with an investment balance of \$319.1 million.

**Chelsea Senior Living**, located in Fanwood, NJ, is a privately held company that operates 14 seniors housing facilities throughout New Jersey, New York, and Pennsylvania. As of September 30, 2011, the HCN portfolio consisted of ten facilities in two states with an investment balance of \$306.9 million.

**Capital Senior Living Corp.**, (NYSE:CSU) located in Dallas, TX, is a publicly traded company that owns, operates, develops and manages seniors living communities throughout the United States. The Company operates 81 seniors living communities in 23 states with an aggregate capacity of approximately 11,500 residents. As of September 30, 2011, the HCN portfolio consisted of 24 facilities in seven states with an investment balance of \$294.9 million.

**Aurora Health Care, Inc.**, located in Milwaukee, WI, is a non-profit operator of over 250 hospitals, pharmacies and clinics in eastern Wisconsin. Aurora is investment grade rated and is the largest health care system in the state. As of September 30, 2011, the HCN portfolio consisted of 18 facilities with an investment balance of \$294.6 million.

# Portfolio



(dollars in thousands)

	Total Properties	Investment Balance <sup>(1)</sup>	% of Balances
Genesis HealthCare, LLC	149	\$ 2,472,607	18.5%
Benchmark Senior Living, LLC	35	897,925	6.7%
Merrill Gardens, LLC	38	699,913	5.2%
Senior Living Communities, LLC	12	605,861	4.5%
Brandywine Senior Living, LLC	19	602,476	4.5%
Senior Star Living	10	458,798	3.4%
Brookdale Senior Living, Inc.	74	319,141	2.4%
Chelsea Senior Living	10	306,868	2.3%
Capital Senior Living Corporation	24	294,887	2.2%
Aurora Health Care, Inc.	18	294,640	2.2%
Remaining portfolio	509	6,398,424	48.1%
Total	898	\$ 13,351,540	100.0%

#### **Entrance Fee Portfolio**

		Average	Investment	Entrance	Entrance Fee	Rental	Rental	
	Properties	Age	Balance	Fee Units	Occupancy	Units	Occupancy	
Open Properties	13	7	\$ 662,600	1,432	56%	1,150	82%	

### Same Store Cash NOI Growth

	Properties <sup>(5)</sup>	3Q10 Same Store Cash NOI	3Q11 Same Store Cash NOI	% Change
Seniors housing triple-net <sup>(2)</sup>	184	\$ 44,125	\$ 46,086	4.4%
Skilled nursing/post-acute <sup>(2)</sup>	162	33,617	34,124	1.5%
Seniors housing operating <sup>(3)</sup>	99	35,964	38,907	8.2%
Hospitals <sup>(2)</sup>	24	13,450	13,949	3.7%
Medical office <sup>(4)</sup>	123	27,221	27,680	1.7%
Life Science <sup>(6)</sup>	7	6,253	6,629	6.0%
Total	599	\$ 160,630	\$ 167,375	4.2%

<sup>(1)</sup> Includes unconsolidated joint ventures.

<sup>(2)</sup> Represents cash-only rent or interest income excluding the impact of lease or loan basis changes (e.g., rent-producing capital improvement additions for leases and principal draws or paydowns for loans).

<sup>(3)</sup> See page 7.

<sup>(4)</sup> See page 8

<sup>(5)</sup> Represents those properties in the portfolio (both stable and unstable) for the 15 months preceding the end of the portfolio performance period.

<sup>(6)</sup> See page 10.

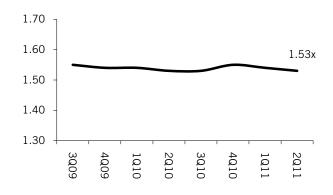




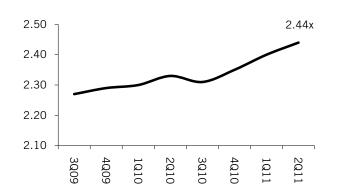
### Portfolio Performance - Same Store Triple-Net

Trailing Twelve Cash Flow Coverage

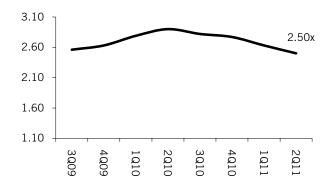
### Seniors Housing Triple-Net (134 properties)



#### Skilled Nursing/Post-Acute (160 properties)



#### Hospitals (12 properties)



Basis Points	YoY 2Q11/2Q10	QoQ 2Q11/1Q11
Seniors Housing Triple-Net	0	-1
Skilled Nursing/Post-Acute	11	4
Hospitals	-40	-13





(dollars in thousands; dollar amounts represent 100% of partnerships)

Total Performance	 4Q10	1Q11	2Q11	3Q11
Properties	47	99	99	99
Average age (years)	15	12	13	13
Beds/Units	6,075	10,538	10,536	10,537
Investment balance	\$ 1,080,416	\$ 2,240,442	\$ 2,207,194	\$ 2,173,410
Total occupancy	85.7%	84.2%	86.3%	86.6%
Total revenues	\$ 38,197	\$ 71,286	\$ 123,149	\$ 125,125
Operating expenses	\$ 24,628	\$ 49,272	\$ 84,334	\$ 86,218
NOI	\$ 13,569	\$ 22,014	\$ 38,815	\$ 38,907
Total cap-ex/TI/LC	\$ 2,131	\$ 2,903	\$ 4,066	\$ 4,319

3Q11

125,125 86,218 38,907

### Same Store Cash NOI

Performance	_	3Q10	
Properties		99	
Total revenues	\$	118,904	\$
Operating expenses	\$	82,940	\$
NOI	\$	35,964	\$

				Weighted
			Blended	Average
Secured Debt <sup>(2)</sup>	_	Amount	Interest Rate	Maturity
Principal balance	\$	1,096,214	5.3%	5.9

By State	Properties	Beds/Units	% of Total
California	25	2,793	26.5%
Washington	14	1,599	15.2%
Connecticut	14	1,380	13.1%
Massachusetts	13	1,055	10.0%
Texas	8	568	5.4%
Other	25	3,142	29.8%
Total	99	10,537	100.0%

<sup>(1)</sup> Represents those properties in operation for 15 months preceding the end of the portfolio performance period. Amounts for 3Q10 represent the performance of operators that were not owned or operated by HCN, except for properties in the Merrill Gardens partnership which include one month of operations under HCN ownership.

<sup>(2)</sup> Non-recourse debt to HCN, secured by the joint ventures' assets.





### **Portfolio Composition - Medical Office Buildings**

(dollars in thousands, except per bed / unit / square foot)

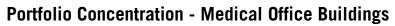
	Properties	Square Feet	Investment Balance	Total Revenues	Operating Expenses	NOI	Age	Occupancy
Health system-affiliated Unaffiliated	126 37	7,770,659 1,282,870	\$ 1,954,950 339,256	\$ 53,355 8,673	\$ 14,585 3,012	\$ 38,770 5,661	10 16	94.5% 89.8%
Subtotal	163	9,053,529	2,294,206	62,028	17,597	44,431	12	93.3%
Equity investment(1)	6	405,414	46,654	1,165	264	901		
Development	4	723,856	75,056	-	-	-		
Loans	1	72,404	6,216	173	-	173		
Land	3	-	20,376	-	-	-		
Total	177	10,255,203	\$ 2,442,508	\$ 63,366	\$ 17,861	\$ 45,505		

### Portfolio Performance - Medical Office Buildings(2)

Total Performance	_	3Q10	4Q10	1Q11	2Q11		3Q11
Properties		124	142	145	151		163
Square feet		6,521,731	7,756,147	8,070,387	8,423,906		9,053,529
Investment balance	\$	1,619,393	\$ 2,009,895	\$ 2,096,836	\$ 2,144,122	\$	2,294,206
Occupancy		93.3%	93.3%	92.9%	93.3%		93.3%
Total revenue	\$	42,535	\$ 43,314	\$ 54,225	\$ 56,699	\$	62,028
Operating expenses	\$	12,334	\$ 12,085	\$ 14,617	\$ 15,823	\$	17,597
NOI from continuing operations	\$	30,201	\$ 31,230	\$ 39,608	\$ 40,877	\$	44,431
NOI from discontinued operations	\$	468	\$ 525	\$ 588	\$ 485	\$	-
Total cap-ex/TI/LC	\$	4,754	\$ 5,997	\$ 5,054	\$ 4,858	\$	5,673
Expired (square feet) <sup>(3)</sup>		587,143	534,413	552,532	594,633		740,799
Retained (square feet)(3)		488,694	451,147	433,627	496,728		609,433
Retention rate <sup>(3)</sup>		83.2%	84.4%	78.5%	83.5%		82.3%
Same Store Cash							
Performance	_	3Q10	4Q10	1Q11	2Q11		3Q11
Properties		123	123	123	123		123
Square feet		6,371,842	6,371,842	6,371,842	6,371,842		6,371,842
Investment balance	\$	1,583,439	\$ 1,577,242	\$ 1,567,140	\$ 1,552,260	\$	1,542,318
Occupancy		93.2%	93.5%	93.2%	93.6%		93.3%
Cash revenue	\$	39,091	\$ 39,356	\$ 39,544	\$ 39,209	\$	39,931
Operating expenses	\$	11,870	\$ 11,345	\$ 11,622	\$ 11,859	\$	12,251
Cash NOI	\$	27,221	\$ 28,011	\$ 27,922	\$ 27,350	\$	27,680
Remaining Lease Expirations	_	2011	2012	2013	2014		2015
Square feet	_	105,571	616,122	 459,380	556,676	-	464,820
% of total portfolio		1.2%	6.8%	5.1%	6.1%		5.1%

- (1) Amounts reflected at HCN's ownership interest in unconsolidated joint venture properties.
- (2) Excludes equity investments, development and loan properties.
- (3) Amounts represent trailing twelve months from the indicated quarter end.





(dollars in thousands)

By Tenant <sup>(1)</sup>	Square Feet	% of Total
Aurora Health Care, Inc.	1,441,588	15.9%
Melbourne Internal Medicine Associates	363,839	4.0%
Tenet Health Systems	284,089	3.1%
Swedish Health Services	195,148	2.2%
Baptist Health System, Inc	181,814	2.0%
Remaining Portfolio	6,587,051	72.8%
Total	9,053,529	100.0%

<sup>(1)</sup> Excludes equity investments, development and loan properties.

By State	Properties	Square Feet	% of Total	Committed Balance	Committed Balance per Square Foot
Florida	37	1,501,785	14.6%	\$ 452,452	\$ 301
Wisconsin	18	1,441,588	14.1%	294,640	204
Texas	16	896,826	8.7%	216,341	241
New Jersey	7	879,361	8.6%	252,357	287
California	10	687,130	6.7%	206,440	300
Washington	5	451,677	4.4%	180,006	399
Tennessee	8	408,107	4.0%	99,950	245
Arizona	5	338,529	3.3%	90,542	267
Georgia	7	336,819	3.3%	66,631	198
Nevada	9	324,992	3.2%	104,076	320
Remaining portfolio	55	2,988,389	29.1%	639,170	214
Total	177	10,255,203	100.0%	\$ 2,602,605	\$ 254



(dollars in thousands; dollar amounts represent HCN's 49% ownership interest)

# Total Life Science

Performance		3Q10	4Q10	1Q11	2Q11	3Q11
Properties	·	7	7	7	7	7
Average age (years)		12	12	12	13	13
Square feet		1,188,132	1,188,132	1,188,132	1,188,132	1,188,132
Investment balance	\$	349,832	\$ 346,562	\$ 344,413	\$ 342,725	\$ 340,235
Occupancy		100.0%	100.0%	100.0%	100.0%	100.0%
Total revenues(1)	\$	10,401	\$ 10,521	\$ 11,270	\$ 10,584	\$ 10,814
Operating expenses	\$	3,035	\$ 2,855	\$ 3,601	\$ 3,212	\$ 3,199
NOI	\$	7,366	\$ 7,666	\$ 7,669	\$ 7,372	\$ 7,615
Total cap-ex/TI/LC	\$	-	\$ -	\$ -	\$ -	\$ -

Same Store Cash NOI Performance	<u>-</u>	3Q10	3Q11
Properties		7	7
Total revenues	\$	9,272	\$ 9,812
Operating expenses	\$_	3,019	\$ 3,183
NOI	\$	6,253	\$ 6,629

				Weighted
(0)			Blended	Average
Secured Debt <sup>(2)</sup>	_	Amount	Interest Rate	Maturity
Principal balance	\$	163.669	6.3%	3.3

By Tenant	Square Feet	% of Total
Millennium (Takeda)	628,934	52.9%
Alkermes	210,248	17.7%
Brigham & Women's Hospital	125,096	10.5%
Ariad Pharmaceuticals	100,361	8.4%
Novartis	70,475	5.9%
Genzyme	52,518	4.4%
Other Tenants	500	0.2%
Total <sup>(3)</sup>	1,188,132	100.0%

- (1) Includes amortization of below market rents and straight-line rent of \$986,000 for the three months ended September 30, 2011.
- (2) Non-recourse debt to HCN, secured by the joint venture's assets.
- (3) Excludes two parking garages consisting of 1,709 spaces included in the Forest City Enterprises joint venture.

# Portfolio



### **Development Activity**

(dollars in thousands)

	Projects	Beds / Units / Square Feet		CIP Balance at 12/31/10	2011 YTD Funding	2011 YTD Conversions	CIP Balance at 9/30/11
<b>Development Properties</b>		-					
Seniors housing triple-net	14	1,345	\$	38,206	\$ 99,188	\$ (39,462)	\$ 97,932
Hospital	3	202		208,882	40,595	(219,622)	29,855
Medical office	7	1,038,094		85,512	95,485	(105,940)	75,057
Sub-total	24		\$	332,600	\$ 235,268	\$ (365,024)	\$ 202,844
<b>Expansion Projects</b>							
Seniors housing triple-net	11	173	\$	17,455	\$ 22,194	\$ (34,236)	\$ 5,413
Hospital	1	31	_	6,738	2,819	(9,557)	
Sub-total	12			24,193	25,013	(43,793)	5,413
Total	36		\$	356,793	\$ 260,281	\$ (408,817)	\$ 208,257

### **Development Funding Projections**(1)

				Projected Future Funding									
	Projects	Beds / Units / Square Feet	Projected Cash Yield <sup>(2)</sup>		2011 Funding		2012 Funding		Funding Thereafter		Unfunded Commitments		Committed Balances
Development Pr	operties	-	=							-		-	
Seniors housing triple-net	12	1,345	8.6%	\$	36,442	\$	51,222	\$	-	\$	87,664	\$	185,597
Hospital	1	46	11.0%		1,345		-		-		1,345		31,200
Medical office	4	723,854	8.6%		29,684		111,890		18,524		160,097		235,154
Total	17		8.7%	\$	67,471	\$	163,112	\$	18,524	\$	249,106	\$	451,951

### **Development Project Conversion Estimates**(1)

Q	uarterly (	Conversions		Annual Conversions								
		Amount	Projected Cash Yields <sup>(2)</sup>				Amount	Projected Cash Yields <sup>(2)</sup>				
1Q11 actual	\$	105,940	8.8%	2011	estimate	\$	472,850	9.2%				
2Q11 actual		219,625	9.3%	2012	estimate		282,692	8.6%				
3Q11 actual		39,462	8.8%	2013	estimate		61,433	8.5%				
4Q11 estimate		107,823	9.3%	2014	estimate		-	-				
1Q12 estimate		24,350	9.0%	2015-	+ estimate		-	-				
2Q12 estimate		130,009	8.4%	Total		\$	816,975	8.9%				
3Q12 estimate		-	-									
4Q12 estimate		128,333	8.7%									
Total	\$	755,542	8.9%									

<sup>(1)</sup> Excludes expansion projects.

<sup>(2)</sup> Actual initial yields may be higher if the underlying market rates increase. MOBs represent stabilized yields.

# Portfolio



(dollars in thousands)

	6/30/11 Properties	Stabilized	Construction Conversions	Acquisitions/ Expansions/ Reclassifications	9/30/11 Properties
Seniors housing triple-net	30	(4)	2	-	28
Hospital	3	(1)	-	-	2
Total	33	(5)	2	-	30
	9/30/11 Properties	Beds / Units	Investment Balance	% of Total Investment	
Seniors housing triple-net	28	4,576	\$ 941,086	7.0%	
Hospital	2	135	220,979	1.7%	
Total	30	4,711	\$ 1,162,065	8.7%	

#### Occupancy

_	6/30/11 Properties	Stabilized	Construction Conversions	Acquisitions/ Expansions	Progressions/ Reclassification	9/30/11 Properties
0% - 50%	9	(1)	2	-	-	10
50% - 70%	15	(1)	-	-	-	14
70% +	9	(3)	-	-	-	6
Total	33	(5)	2	-	-	30

_	9/30/11 Properties	Months In Operation	Revenues	% of Total Revenues <sup>(1)</sup>	Investment Balance	% of Total Investment
0% - 50%	10	16	\$ 43,343	4.4%	\$ 561,547	4.2%
50% - 70%	14	22	36,889	3.7%	457,210	3.4%
70% +	6	34	10,271	1.0%	143,308	1.1%
Total	30	22	\$ 90.502	9.1%	\$ 1.162.065	8.7%

<sup>(1)</sup> Includes annualized revenues as presented on page 18 - revenue and lease maturity.

# Investment



(dollars in thousands, except per bed / unit / square foot)

	Third Quarter 2011											
	Properties	Beds / Units / Square Feet			Amount		Investment Per Bed / Unit / Square Foot	Cash Yield				
Real Property Acquisitions	<u> </u>	-		-			-					
Seniors housing triple-net	13	1,175	units	\$	342,500	\$	291,489	6.9%				
Skilled nursing/post-acute	1	106	beds		6,150		58,019	8.3%				
Hospital	4	248	beds		75,000		302,419	9.3%				
Medical office	12	629,623	sf		145,739		231	7.3%				
Total acquisitions	30	<del>-</del>		\$	569,389	-	·	7.3%				
Construction in Progress  Development projects:  Seniors housing triple-net	14	1,345	units	\$	38,856							
Hospital Medical office	1	46	beds		920							
	4	723,854	sf	_	13,829	-						
Total development projects  Expansion projects:	19				53,605							
Seniors housing triple-net	11	173	units		6,527							
Total expansion projects	11			_	6,527	-						
Total construction in progress	30				60,132							
Capital improvements to existing properties					6,297			9.1%				
Loan advances					8,068			7.2%				
Gross investments				\$	643,886							

# Investment



(dollars in thousands, except per bed / unit / square foot)

				Year-to	o-Date 2011			
	Properties	Beds / Units / Square Properties Feet					Investment Per Bed / Unit / Square Foot	Cash Yield
Real Property Acquisitions				-		-		
Seniors housing operating	46	3,878	units	\$	1,098,400	\$	283,239	7.1%
Seniors housing triple-net	49	5,185	units		891,616		171,961	7.5%
Skilled nursing/post-acute	130	16,262	beds		2,229,127		137,076	8.3%
Hospital	4	248	beds		75,000		302,419	9.3%
Medical office	18	1,012,958	sf		210,346		208	7.4%
Land parcels	1				6,770			
Total acquisitions	248			\$	4,511,259	-	_	7.8%
Construction in Progress  Development projects:  Seniors housing triple-net  Hospital	14 3	1,345 202	units beds	\$	99,188 40,595			
Medical office	7	1,038,094	sf		95,485			
Total development projects  Expansion projects:	24	, ,		-	235,268	-		
Seniors housing triple-net	11	173	units		22,194			
Hospital	1	31	beds		2,819			
Total expansion projects	12			=	25,013	-		
Total construction in progress	36				260,281			
Capital improvements to existing properties					13,527			8.6%
Loan advances					36,535			7.4%
Gross investments				\$	4,821,602			



(dollars in thousands)

	 Acquisitions/ Joint Ventures	Cash Yield	 Loan Advances	Cash Yield	 Construction Cash Conversions Yield		 Dispositions	Yield on Sale
July	\$ 142,389	7.3%	\$ 1,977	6.8%	\$ 426	6.0%	\$ 6,055	5.1%
Aug	75,000	9.3%	3,756	7.6%	39,743	8.7%	6,597	12.4%
Sep	 352,000	6.8%	 2,335	7.1%	 23,866	6.0%	 2,943	8.0%
Total	\$ 569,389	7.3%	\$ 8,068	7.3%	\$ 64,035	7.7%	\$ 15,595	8.7%

### **Disposition Activity**

	 Third Quar	ter 2011	_	Year-to-Da	te 2011
	 Amount % of T			Amount	% of Total
Dispositions by Investment Type	 <del>-</del>	_		<del>-</del>	
Real property	\$ 12,652	81.1%	\$	165,022	55.4%
Real estate loans receivable	2,943	18.9%		132,803	44.6%
Total	\$ 15,595	100.0%	\$	297,825	100.0%
Dispositions by Property Type					
Seniors housing triple-net	\$ 12,652	81.1%	\$	93,065	31.2%
Skilled nursing	-	0.0%		36,662	12.3%
Medical office	-	0.0%		35,295	11.9%
Real estate loans receivable	2,943	18.9%		132,803	44.6%
Total	\$ 15,595	100.0%	\$	297,825	100.0%

### **Discontinued Operations**

	 Third	Quarte	er	 Year-to-Date				
	 2011	_	2010	 2011	_	2010		
Revenues		_			·			
Rental income	\$ 87	\$	9,805	\$ 9,489	\$	30,944		
Expenses								
Interest expense	16		2,050	1,771		6,182		
Property operating expenses	212		1,495	2,427		4,456		
Depreciation and amortization	-		3,430	2,635		10,420		
Income/(loss) from discontinued operations, net	\$ (141)	\$	2,830	\$ 2,656	\$	9,886		

### Net Operating Income Reconciliation(1)

(dollars in thousands)	Three M	onths	Ended	Nine Months Ended					
	 Septe	ember	30,		Septe	mber	30,		
Total revenues:	 2011		2010		2011		2010		
Seniors housing triple-net:									
Seniors housing	\$ 78,221	\$	56,162	\$	223,002	\$	164,723		
Skilled nursing/post-acute	 91,447		41,496		221,654		123,425		
Sub-total rental income	169,668		97,658		444,656		288,148		
Interest income	6,810		9,179		27,224		26,583		
Other income	 454		698		5,458		2,726		
Total seniors housing triple-net income	176,932		107,535		477,338		317,457		
Seniors housing operating: Resident fees and services	125,125		12,809		319,559		12,809		
Medical facilities:									
Rental income <sup>(3)</sup>									
Medical office <sup>(2)</sup>	62,160		43,758		175,489		125,903		
Hospital	19,418		13,313		49,646		36,578		
Life science <sup>(2)</sup>	 10,814		10,401		32,668		23,481		
Sub-total rental income	92,392		67,472		257,803		185,962		
Interest income	1,048		875		5,209		1,854		
Other income	 1,048		227		3,879		800		
Total medical facilities income	94,488		68,574		266,891		188,616		
Non-segment/corporate other income	307		231		637		1,276		
Total revenues	396,852		189,149		1,064,425		520,158		
Property operating expenses:									
Seniors housing operating	86,218		7,993		219,824		7,993		
Medical facilities <sup>(2,3)</sup>	 21,312		16,864		61,407		47,404		
Total property operating expenses	107,530		24,857		281,231		55,397		
Net operating income:									
Seniors housing triple-net	176,932		107,535		477,338		317,457		
Seniors housing operating	38,907				99,735				
Medical facilities	73,176		51,710	205,484			•		
Non-segment/corporate	 307		231		637		1,276		
Net operating income	\$ 289,322	\$	164,292	\$	783,194	\$	464,761		

#### Notes:

Rental income from discontinued operations: \$ 87 Seniors housing triple-net Non-cash rental income from continuing operations: 2,953 Seniors housing triple-net 5,972 Skilled nursing/post-acute Hospital 212 2,966 Medical office Life science<sup>(2)</sup> 986 13,089 Property operating expenses from discontinued operations: 212 Hospitals 212 Total

<sup>(1)</sup> Please see discussion of Supplemental Reporting Measures on page 23.

<sup>(2)</sup> Includes HCN's share of revenues and expenses from unconsolidated joint ventures. See pages 8 and 10 for additional information.

<sup>(3)</sup> The three months ended September 30, 2011 includes the following amounts (in thousands):

## Adjusted EBITDA Reconciliation(1)

(dollars in thousands)

	Twelve Mon Septemb 201	per 30,	Three Months Ended September 30, 2011			
Net income	\$	216,407	\$	52,353		
Interest expense <sup>(2)</sup>		280,354		87,811		
Income tax expense		601		223		
Depreciation and amortization <sup>(2)</sup>		360,580		115,640		
Stock-based compensation		11,106		1,767		
Provision for loan losses		1,314		132		
Adjusted EBITDA	\$	870,362	\$	257,926		
Interest Coverage Ratio <sup>(3)</sup>						
Interest expense <sup>(2)</sup>	\$	280,354	\$	87,811		
Capitalized interest		14,873		3,111		
Non-cash interest expense		(13,315)		(3,714)		
Total interest	\$	281,912	\$	87,208		
Adjusted EBITDA	\$	870,362	\$	257,926		
Adjusted interest coverage ratio		3.09x		2.96x		
Fixed Charge Coverage Ratio <sup>(4)</sup> Total interest <sup>(2)</sup>	\$	281,912	\$	87,208		
Secured debt principal amortization	Ψ	25,051	Ψ	7,204		
Preferred dividends		48,572		17,234		
Total fixed charges	\$	355,535	\$	111,646		
Adjusted EBITDA	\$	870,362	\$	257,926		
Adjusted fixed charge coverage ratio		2.45x		2.31x		
Net Debt to EBITDA Ratio						
Total debt			\$	6,793,047		
Less: cash and cash equivalents				(136,676)		
Net debt			\$	6,656,371		
Adjusted EBITDA Annualized				1,031,704		
Net debt to adjusted EBITDA ratio				6.45x		

- (1) Please see discussion of Supplemental Reporting Measures on page 23.
- (2) Interest expense and depreciation and amortization include discontinued operations.
- (3) A comparable covenant in our senior unsecured notes is a minimum of  $1.50\ \mathrm{times}.$
- (4) A comparable covenant in our unsecured line of credit arrangement is a minimum of 1.50 times.



(dollars in thousands except per share data)

			F	Rental Incom	e <sup>(1)</sup>			_			
Year	Seniors Housing triple-net	Skilled Nursing / Post- Acute		Hospitals		Medical Office	Total Rental Income		Interest Income <sup>(2)</sup>	Total Revenues	% of Total
2011	\$ 769	\$ -	\$	-	\$	2,229	\$ 2,998	\$	647	\$ 3,645	0.4%
2012	5,759	7,015		-		12,999	25,773		1,560	27,333	2.8%
2013	44,568	-		-		10,074	54,642		11,930	66,572	6.7%
2014	21,023	6,400		-		11,815	39,238		5,291	44,529	4.5%
2015	-	2,026		-		10,265	12,291		1,225	13,516	1.4%
2016	-	-		-		17,821	17,821		509	18,330	1.8%
2017	13,038	3,885		2,350		13,007	32,280		3,125	35,405	3.6%
2018	36,823	-		-		5,811	42,634		1,397	44,031	4.4%
2019	9,463	18,934		-		10,649	39,046		163	39,209	3.9%
2020	12,918	27,564		5,959		10,579	57,020		1,458	58,478	5.9%
Thereafter	184,575	289,215		70,049		95,053	638,892		3,126	642,018	64.6%
	\$ 328,936	\$ 355,039	\$	78,358	\$	200,302	\$ 962,635	\$	30,431	\$ 993,066	100.0%

<sup>(1)</sup> Rental income represents annualized base rent for effective lease agreements. The amounts are derived from the current contracted monthly base rent including straight-line for leases with fixed escalators or annual cash rent for leases with contingent escalators, net of collectability reserves, if applicable. Rental income does not include common area maintenance charges or the amortization of above/below market lease intangibles.

<sup>(2)</sup> Reflects contract rate of interest for loans, net of collectability reserves if applicable.



(dollars in thousands)

Year	Line of Credit <sup>(1)</sup>	Senior Notes <sup>(2,3)</sup>	Secured Debt <sup>(2,4)</sup>	Consolidated Debt <sup>(5)</sup>	% of Total	Joint Ventures <sup>(6)</sup>	Combined Debt	% of Total
2011	\$ -	\$ -	\$ 7,522	\$ 7,522	0.1%	\$ 1,226	\$ 8,748	0.1%
2012	-	76,853	105,993	182,846	2.7%	39,757	222,603	3.2%
2013	-	300,000	275,041	575,041	8.6%	28,967	604,008	8.7%
2014	-	-	186,726	186,726	2.8%	25,058	211,784	3.1%
2015	390,000	250,000	181,280	821,280	12.2%	9,207	830,487	12.0%
2016	-	700,000	172,758	872,758	13.0%	45,370	918,128	13.3%
2017	-	450,000	428,031	878,031	13.1%	31,654	909,685	13.2%
Thereafter	 -	2,688,077	510,346	3,198,423	47.5%	10,156	3,208,579	46.4%
Totals	\$ 390,000	\$ 4,464,930	\$ 1,867,697	\$ 6,722,627	100.0%	\$ 191,395	\$ 6,914,022	100.0%
Weighted Avg Interest Rate <sup>(7)</sup>	1.6%	5.1%	5.5%	5.0%		6.1%	5.0%	
Weighted Avg Maturity Years <sup>(3)</sup>	3.8	10.5	6.9	9.1		4.2	9.0	

#### **Fixed and Floating Rate Debt**

(dollars in thousands)

	 Consolidated Debt	% of Consolidated	Combined Debt	% of Combined
Fixed Rate Debt				
Senior notes	\$ 4,464,930	66.4%	\$ 4,464,930	64.6%
Secured debt	1,652,593	24.6%	1,815,137	26.3%
Total fixed	\$ 6,117,523	91.0%	\$ 6,280,067	90.8%
Floating Rate Debt				
Line of credit	\$ 390,000	5.8%	\$ 390,000	5.6%
Secured debt	215,104	3.2%	243,955	3.5%
Total floating	\$ 605,104	9.0%	\$ 633,955	9.2%
Total debt	\$ 6,722,627	100.0%	\$ 6,914,022	100.0%

<sup>(1)</sup> Current line of credit capacity of \$2.0 billion with remaining availability of \$1.6 billion as of September 30, 2011. Line of credit currently matures on July 27, 2015.

<sup>(2)</sup> Amounts above represent principal amounts due and do not include unamortized premiums/discounts or other fair value adjustments as reflected on the balance sheet

<sup>(3) \$126</sup> million of convertible senior notes are puttable on December 1, 2011, \$168 million of convertible senior notes are puttable on July 15, 2012 and \$494 million of convertible senior notes are puttable on December 1, 2014. Weighted average maturities would be 7.9 years and 7.7 years for senior notes and consolidated debt, respectively, using the puttable dates.

<sup>(4)</sup> Secured debt includes \$1.1 billion related to HCN's seniors housing – operating partnerships.

<sup>(5)</sup> Excludes capital lease obligations of \$82.9 million, of which \$8.8 million that mature in April 2015 and \$73.3 million that mature in November 2013.

<sup>(6)</sup> Represents HCN's share of secured debt of unconsolidated joint ventures.

<sup>(7)</sup> Line of credit interest rate represents 1-month LIBOR + 135 bps at September 30, 2011. Senior notes and secured debt average interest rate represents the face value note rate.

### **Current Capitalization**

ounts in thousands except per share data)	(	Consolidated	% of Total
Book Capitalization			
Line of credit	\$	390,000	2.9%
Long-term debt obligations	*	6,403,047	47.5%
Debt to consolidated book capitalization <sup>(1)</sup>		6,793,047	50.4%
Total equity		6,693,166	49.6%
Consolidated book capitalization	\$	13,486,213	100.0%
HCN share of unconsolidated joint venture debt	·	191,395	
Total book capitalization	\$	13,677,608	
Undepreciated Book Capitalization			
Line of credit	\$	390,000	2.7%
Long-term debt obligations	Ψ	6,403,047	43.9%
Debt to consolidated undepreciated book capitalization		6,793,047	46.6%
Accumulated depreciation and amortization		1,084,746	7.5%
Total equity		6,693,166	45.9%
Consolidated undepreciated book capitalization	\$	14,570,959	100.0%
HCN share of unconsolidated joint venture debt	*	191,395	200.070
Total undepreciated book capitalization	\$	14,762,354	
Enterprise Value			
Line of credit	\$	390,000	2.4%
Long-term debt obligations	*	6,403,047	39.2%
Debt to consolidated enterprise value		6,793,047	41.6%
Common shares outstanding		178,778	
Period end share price		\$46.80	
Common equity market capitalization		8,366,810	51.3%
Noncontrolling interests		147,236	0.9%
Preferred stock		1,010,417	6.2%
Consolidated enterprise value	\$	16,317,510	100.0%
HCN share of unconsolidated joint venture debt		191,395	
Total enterprise value	\$	16,508,905	
Secured Debt as % of Total Assets(2)			
Secured debt	\$	1,888,083	13.6%
Total assets	\$	13,861,089	
Total Debt as % of Total Assets(3)			
Total debt	\$	6,793,047	49.0%
Total assets	\$	13,861,089	
Unsecured Debt as % of Unencumbered Assets(4)			
Unsecured debt	\$	4,822,092	45.3%
Unencumbered assets	\$	10,652,015	.5.575
	*	-,,	

<sup>(1)</sup> A comparable covenant in our unsecured line of credit arrangement is a maximum of 60%.

<sup>(2)</sup> A comparable covenant in our senior unsecured notes is a maximum of 40%. A comparable covenant in our unsecured line of credit arrangement is a maximum of 30%.

<sup>(3)</sup> A comparable covenant in our senior unsecured notes is a maximum of 60%.

<sup>(4)</sup> A comparable covenant in our unsecured line of credit arrangement is a maximum of 60%. A comparable covenant in our senior unsecured notes is a maximum of 66.7%.



Age: Current year, less the year built, adjusted for major renovations.

**Cap-ex, Tenant Improvements, Leasing Commissions:** Represents amounts paid in cash for: 1) recurring and non-recurring capital expenditures required to maintain and re-tenant our properties, 2) second generation tenant improvements and 3) leasing commissions paid to third party leasing agents to secure new tenants.

**Cash Flow Coverage:** Represents the ratio of EBITDARM to contractual rent for leases or interest and principal payments for loans. CFC is a measure of a property's ability to generate sufficient cash flows for the operator/borrower to pay rent and meet other obligations, assuming that management fees are not paid. The coverage shown excludes properties that are unstabilized, closed or for which data is not available or meaningful.

Cash Yield: Represents annualized contractual or projected income to be received in cash divided by investment amount.

**CCRC:** Continuing care retirement communities include a combination of detached homes, an independent living facility, an assisted living facility and/or a skilled nursing facility on one campus. Resident payment plans vary, but can include entrance fees, condominium fees and rental fees. Many of these communities also charge monthly maintenance fees in exchange for a living unit, meals and some health services.

**Committed Balance:** Represents investment balance plus unfunded construction commitments for which initial funding has commenced.

Construction Conversion: Represents completed construction projects that were placed into service and began earning rent.

**EBITDARM:** Earnings before interest, taxes, depreciation, amortization, rent and management fees. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate EBITDARM and has not independently verified the information. EBITDARM is used to calculate CBMF.

**Entrance Fee:** A property where the resident pays a substantial upfront fee and an ongoing monthly service fee for the right to occupy a unit. Typically, a portion of the upfront fee is refundable.

**Expense per Occupied Unit:** Represents the ratio of revenue less EBITDARM to occupied units based on the most recent quarter of available data and excludes properties that are unstabilized, closed, or for which data is not available or meaningful. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate expense per occupied unit and has not independently verified the information.

**Health System-Affiliated:** Properties are considered affiliated with a health system if one or more of the following conditions are met: 1) the land parcel is contained within the physical boundaries of a hospital campus; 2) the land parcel is located adjacent to the campus; 3) the building is physically connected to the hospital regardless of the land ownership structure; 4) a ground lease is maintained with a health system entity; 5) a master lease is maintained with a health system entity; 6) significant square footage is leased to a health system entity; 7) the property includes an ambulatory surgery center with a hospital partnership interest; or (8) a significant square footage is leased to a physician group that is either employed, directly or indirectly by a health system, or has a significant clinical and financial affiliation with the health system.

**Hospitals:** Hospitals generally include acute care hospitals, inpatient rehabilitation hospitals and long-term acute care hospitals. Acute care hospitals provide a wide range of inpatient and outpatient services, including, but not limited to, surgery, rehabilitation, therapy and clinical laboratories. Long-term acute care hospitals provide inpatient services for patients with complex medical conditions who require more intensive care, monitoring or emergency support than that available in most skilled nursing facilities.

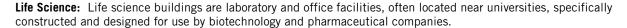
#### **Investment Amount:**

Acquisitions – Represents purchase price excluding accounting adjustments pursuant to U.S. GAAP. New loans – Represents face amount of new loan.

Construction conversion – Represents book balance converted from CIP to real property upon completion. Capital improvements to existing properties – Represents cash funded to tenants under an existing lease. Loan advances – Represents cash funded to operators under an existing loan agreement.

**Investment Balance:** Represents net book value of real estate investments or the company's interest in unconsolidated joint ventures as reflected on the company's balance sheet.

### Glossary



**Medical Office:** Medical office buildings are office and clinic facilities, often located near hospitals or on hospital campuses, specifically constructed and designed for use by physicians and other health care personnel to provide services to their patients. They may also include ambulatory surgery centers that are used for general or specialty surgical procedures not requiring an overnight stay in a hospital. Medical office buildings typically contain sole and group physician practices and may provide laboratory and other patient services.

**Occupancy:** Medical office occupancy represents the percentage of total rentable square feet leased and occupied, including month-to-month leases, as of the date reported. Occupancy for all other property types represents average quarterly operating occupancy based on the most recent quarter of available data and excludes properties that are unstabilized, closed or for which data is not available or meaningful. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate occupancy and has not independently verified the information.

Renewal Rate: The ratio of total square feet expiring and available for lease to total renewed square feet.

**Renewed Square Feet:** Square feet expiring during the reporting period upon which a lease is executed by the current occupant.

**Revenue per Occupied Unit:** Represents the ratio of total revenue to occupied units based on the most recent quarter of available data and excludes properties that are unstabilized, closed or for which data is not available or meaningful. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate revenue per occupied unit and has not independently verified the information.

**Same Store:** For the medical office building portfolio, same store is defined as those properties owned for the entire previous five quarters. Properties acquired, developed or classified in discontinued operations are excluded from the same store amounts. For all other property types, same store is defined as those properties in the stable portfolio for the 24 months preceding the end of the portfolio performance reporting period, unless otherwise noted. Excludes seniors housing operating portfolio.

**Seniors Housing Operating:** Includes independent and assisted living properties held in consolidated joint ventures, structured to take advantage of the REIT Investment Diversification and Empowerment Act of 2007.

**Seniors Housing Triple-net:** Includes independent and assisted living properties subject to triple-net operating leases and real estate loans receivable.

**Skilled Nursing/Post-Acute:** Skilled nursing facilities are licensed daily rate or rental properties where the majority of individuals require 24-hour nursing and/or medical care. Generally, these properties are licensed for Medicaid and/or Medicare reimbursement and are subject to triple-net operating leases.

**Square Feet:** Net rentable square feet calculated utilizing Building Owners and Managers Association measurement standards.

**Stable:** Generally, a property is considered stable (versus unstabilized or under development) when it has achieved payment CAMF of 1.10x or greater for three consecutive months or, if targeted performance has not been achieved, 12 months following the budgeted stabilization date. Entrance fee communities are considered stable after achieving aggregate property occupancy of 80% or more.

**Unstabilized:** An acquisition that does not meet the stable criteria upon closing or a construction property that has opened but not yet reached stabilization.

**Yield on Sale:** Represents annualized contractual income that was being received in cash at date of disposition divided by disposition cash proceeds.

### Supplemental Reporting Measures



The company believes that net income attributable to common stockholders (NICS), as defined by U.S. generally accepted accounting principles (U.S. GAAP), is the most appropriate earnings measurement. However, the company considers EBITDA and net operating income (NOI) to be useful supplemental measures of its operating performance.

EBITDA stands for earnings before interest, taxes, depreciation and amortization. A covenant in our line of credit arrangement contains a financial ratio based on a definition of EBITDA that is specific to that agreement. Failure to satisfy this covenant could result in an event of default that could have a material adverse impact on our cost and availability of capital, which could in turn have a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. Due to the materiality of this debt agreement and the financial covenant, we have disclosed Adjusted EBITDA, which represents EBITDA as defined above and adjusted for stock-based compensation expense, provision for loan losses and gain/loss on extinguishment of debt. We use Adjusted EBITDA to measure our adjusted fixed charge coverage ratio, which represents Adjusted EBITDA divided by fixed charges on a trailing twelve months basis. Fixed charges include total interest (excluding capitalized interest and non-cash interest expenses), secured debt principal amortization and preferred dividends. Our covenant requires an adjusted fixed charge ratio of at least 1.50 times.

Net operating income (NOI) is used to evaluate the operating performance of the company's properties. The company defines NOI as total revenues, including tenant reimbursements and discontinued operations, less property operating expenses, which exclude depreciation and amortization, general and administrative expenses, impairments and interest expense. The company believes NOI provides investors relevant and useful information because it measures the operating performance of the company's properties at the property level on an unleveraged basis. The company uses NOI to make decisions about resource allocations and to assess the property level performance of our properties.

Other than Adjusted EBITDA, the company's supplemental reporting measures and similarly entitled financial measures are widely used by investors, equity and debt analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. The company's management uses these financial measures to facilitate internal and external comparisons to historical operating results and in making operating decisions. Additionally, these measures are utilized by the Board of Directors to evaluate management. Adjusted EBITDA is used solely to determine our compliance with a financial covenant of our line of credit arrangement and is not being presented for use by investors for any other purpose. The supplemental reporting measures do not represent net income or cash flow provided from operating activities as determined in accordance with U.S. GAAP and should not be considered as alternative measures of profitability or liquidity. Finally, the supplemental reporting measures, as defined by the company, may not be comparable to similarly entitled items reported by other real estate investment trusts or other companies. Multi-period amounts may not equal the sum of the individual quarterly amounts due to rounding.



#### Forward-Looking Statements and Risk Factors

This document may contain "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements concern and are based upon, among other things, the possible expansion of the company's portfolio; the sale of properties; the performance of its operators/tenants and properties; its ability to enter into agreements with viable new tenants for vacant space or for properties that the company takes back from financially troubled tenants, if any; its occupancy rates; its ability to acquire, develop and/or manage properties; its ability to make distributions to stockholders; its policies and plans regarding investments, financings and other matters; its tax status as a real estate investment trust; its critical accounting policies; its ability to appropriately balance the use of debt and equity; its ability to access capital markets or other sources of funds; and its ability to meet its earnings guidance. When the company uses words such as "may," "will," "intend," "should," "believe," "expect," "anticipate," "project," "estimate" or similar expressions, it is making forward-looking statements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties. The company's expected results may not be achieved and actual results may differ materially from expectations. This may be a result of various factors, including, but not limited to: the status of the economy; the status of capital markets, including availability and cost of capital; issues facing the health care industry, including compliance with, and changes to, regulations and payment policies, responding to government investigations and punitive settlements and operators'/tenants' difficulty in cost-effectively obtaining and maintaining adequate liability and other insurance; changes in financing terms; competition within the health care, seniors housing and life science industries; negative developments in the operating results or financial condition of operators/tenants, including, but not limited to, their ability to pay rent and repay loans; the company's ability to transition or sell facilities with profitable results; the failure to make new investments as and when anticipated; acts of God affecting the company's properties; the company's ability to re-lease space at similar rates as vacancies occur; the company's ability to timely reinvest sale proceeds at similar rates to assets sold; operator/tenant or joint venture partner bankruptcies or insolvencies; the cooperation of joint venture partners; government regulations affecting Medicare and Medicaid reimbursement rates and operational requirements; regulatory approval and market acceptance of the products and technologies of life science tenants; liability or contract claims by or against operators/tenants; unanticipated difficulties and/or expenditures relating to future acquisitions; environmental laws affecting the company's properties; changes in rules or practices governing the company's financial reporting; and legal and operational matters, including real estate investment trust qualification and key management personnel recruitment and retention. Finally, the company assumes no obligation to update or revise any forward-looking statements or to update the reasons why actual results could differ from those projected in any forward-looking statements.

#### Additional Information

The information in this supplemental information package should be read in conjunction with the company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, earnings press release dated August 4, 2011 and other information filed with, or furnished to, the Securities and Exchange Commission ("SEC"). The Supplemental Reporting Measures and reconciliations of Non-GAAP measures are an integral part of the information presented herein.

You can access the company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act at <a href="http://www.hcreit.com">http://www.hcreit.com</a> as soon as reasonably practicable after they are filed with, or furnished to, the SEC. The information on or connected to the company's website is not, and shall not be deemed to be, a part of, or incorporated into this supplemental information package. You can also review these SEC filings and other information by accessing the SEC's website at <a href="http://www.sec.gov">http://www.sec.gov</a>.



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