

**HEALTH CARE REIT, INC.**, a real estate investment trust ("REIT") with an enterprise value of \$8.5 billion, invests in health care real estate including independent living, assisted living and skilled nursing facilities, continuing care retirement communities, hospitals and medical office buildings. The company's full service platform also offers property management and development services to its customers.

Data as of:	September 30, 20	08			
NYSE Symbol:	HCN	Enterprise Value:	\$8.5 billion	Investment Concentr	ation*
Closing Price:	\$53.23	Gross Real Estate Assets:	\$6.3 billion	Owned Assets:	92%
52 Week Hi/Lo:	\$53.98/\$39.26	Debt to Market Capitalization:	32%	Top 5 Customers:	26%
Dividend/Yield:	\$2.72/5.11%	Debt to Book Capitalization:	46%	Top 5 States:	46%
Shares Outstanding:	103.2 million	Senior Debt Ratings:	Baa2/BBB-/BBB	* % of total investr	nents

#### **FULL SERVICE PLATFORM**

Health Care REIT provides senior housing operators and health care systems with a single source for facility planning, design and turn-key development, property management and monetization or expansion of existing real estate. By extending successful relationship investment programs to health care systems across higher acuity asset classes, the company has significantly increased potential investment opportunities.

#### PIPELINE FOR GROWTH

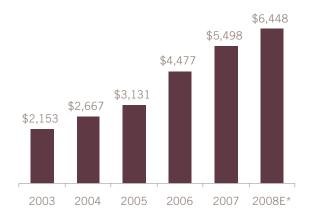
The company establishes relationships with growing operators and health care systems and invests in real estate to fuel the company's growth cycle. These relationship investment programs have generated a current pipeline of \$3 billion in health care real estate development and acquisition opportunities. As the company replicates these programs across higher acuity asset classes, the investment pipeline should further increase.

# DEVELOPMENT FUNDING \$ millions



\*represents projected future funding for projects underway as of September 30, 2008

# GROSS REAL ESTATE ASSETS \$ millions

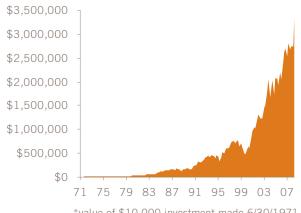


\*based on HCN 2008 net investment guidance of \$950 million

#### SECURE AND GROWING DIVIDEND

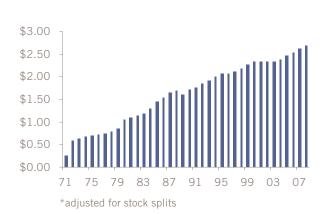
Health Care REIT maintains a commitment to investment grade ratings, conservative balance sheet management and underwriting, asset and property management protocols that ensure prudent investments and proactive management over the life of its long-term leases. The company has declared 150 consecutive quarterly dividends during its 38-year history and remains focused on delivering attractive stockholder returns.

#### **GROWTH SINCE INCEPTION\***



\*value of \$10,000 investment made 6/30/1971, assuming reinvestment of dividends

#### SOLID DIVIDEND PAYMENT RECORD\*



#### **TOTAL RETURNS\***

1 year	27.4%
3 years	20.0%
5 years	18.8%
10 years	16.4%
20 years	16.3%
Since inception	16.9%

<sup>\*</sup>assumes reinvestment of dividends

#### RELATIONSHIP FOCUSED, LONG-TERM STRATEGY

With 71 operators and over 800 medical office tenants in 39 states, the company strives to provide each customer with the highest quality of service and attention to detail. Throughout the company's 38-year history, it has been a steady long-term capital provider to senior housing and health care systems throughout all market cycles. The relationship approach enables the company to partner with the best regionally focused operators and health systems and help them grow profitably while concentrating on what they do best – provide quality care to patients and residents.

#### SPEED AND CERTAINTY OF EXECUTION

Health Care REIT's experience and knowledge enable investment decisions within days, rather than weeks or months. The company has accessed over \$3.4 billion in capital in the last five years, including \$894 million in 2007 and \$768 million during the nine months ended September 30, 2008. The company's \$1.15 billion line of credit ensures new investments will be funded on time.

#### **ANALYST COVERAGE**

Bank of America Securities LLC
BMO Capital Markets Corp.
Cantor Fitzgerald
Deutsche Bank Securities Inc.
Green Street Advisors, Inc.
KeyBanc Capital Markets
Merrill Lynch
Morgan Keegan & Co., Inc.
Raymond James & Associates, Inc.
Stifel Nicolaus & Company, Inc.
UBS Securities



# George L. Chapman

Mr. Chapman is currently Chairman and Chief Executive Officer of the company, positions he has held since October 1996, and served as President of the company from September 1995 to May 2002. From January 1992 to September 1995, he served as Executive Vice President and General Counsel of the company.

#### **INVESTOR RELATIONS**

ANALYST / INVESTOR CONTACT Scott A. Estes SVP & CFO sestes@hcreit.com

Michael A. Crabtree VP & Treasurer mcrabtree@hcreit.com

GENERAL INQUIRIES
Erin C. Ibele
SVP-Administration & Corporate Secretary
info@hcreit.com



# Raymond W. Braun *President*

Mr. Braun has served as President of the company since May 2002 and served as Chief Financial Officer of the company from July 2000 to March 2006. Since January 1993, Mr. Braun has served in various capacities, including Chief Operating Officer, Executive Vice President, Assistant Vice President and Assistant General Counsel of the company.



# Scott A. Estes SVP & CFO

Mr. Estes has served as Senior Vice President and Chief Financial Officer of the company since March 2006 and served as Vice President of Finance of the company from April 2003 to March 2006. From January 2000 to April 2003, Mr. Estes served as a Senior Equity Analyst and Vice President with Deutsche Bank Securities. From January 1998 to December 1999, Mr. Estes served as a Senior Equity Analyst and Vice President with Bank of America Securities.

### **Forward-Looking Statements and Risk Factors**

This document may contain "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements concern and are based upon, among other things, the possible expansion of the company's portfolio; the sale of properties; the performance of its operators and properties; its occupancy rates; its ability to acquire or develop properties; its ability to manage properties; its ability to enter into agreements with viable new tenants for vacant space or for properties that the company takes back from financially troubled tenants, if any; its ability to make distributions; its policies and plans regarding investments, financings and other matters; its tax status as a real estate investment trust; its ability to appropriately balance the use of debt and equity; its ability to access capital markets or other sources of funds; its critical accounting policies; and its ability to meet its earnings guidance. When the company uses words such as "may," "will," "intend," "should," "believe," "expect," "anticipate," "project," "estimate" or similar expressions, it is making forward-looking statements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties. The company's expected results may not be achieved, and actual results may differ materially from expectations. This may be a result of various factors, including, but not limited to: the status of the economy; the status of capital markets, including availability and cost of capital; issues facing the health care industry, including compliance with, and changes to, regulations and payment policies; operators'/tenants' difficulty in cost-effectively obtaining and maintaining adequate liability and other insurance; changes in financing terms; competition within the health care and senior housing industries; negative developments in the operating results or financial condition of operators/tenants, including, but not limited to, their ability to pay rent and repay loans; the company's ability to transition or sell facilities with profitable results; the failure to make new investments as and when anticipated; the failure of closings to occur as and when anticipated; acts of God affecting the company's properties; the company's ability to re-lease space at similar rates as vacancies occur; the company's ability to timely reinvest sale proceeds at similar rates to assets sold; operator/tenant bankruptcies or insolvencies; government regulations affecting Medicare and Medicaid reimbursement rates and operational requirements; liability or contract claims by or against operators/tenants; unanticipated difficulties and/or expenditures relating to future acquisitions; environmental laws affecting the company's properties; changes in rules or practices governing the company's financial reporting; and legal and operational matters, including real estate investment trust qualification and key management personnel recruitment and retention. Finally, the company assumes no obligation to update or revise any forward-looking statements or to update the reasons why actual results could differ from those projected in any forward-looking statements.

# **Consolidated Balance Sheets (unaudited)**

(dollars in thousands)

	Sep	temb	per 30,
	2008		2007
Assets			
Real estate investments:			
Real property owned			
Land and land improvements	\$ 506,083	\$	440,365
Buildings and improvements	4,649,491		4,165,573
Acquired lease intangibles	136,603		129,533
Real property held for sale, net of accumulated depreciation	41,336		6,908
Construction in progress	497,673		229,134
Gross real property owned	5,831,186		4,971,513
Less accumulated depreciation and amortization	(569,363)		(449,831)
Net real property owned	5,261,823		4,521,682
Real estate loans receivable	501,871		271,985
Less allowance for losses on loans receivable	(7,406)		(7,406)
Net real estate loans receivable	494,465		264,579
Net real estate investments	5,756,288		4,786,261
Other assets:	1.060		4.617
Equity investments	1,862		4,617
Deferred loan expenses	25,315		32,082
Cash and cash equivalents	18,273		31,440
Restricted cash	83,189		19,731
Receivables and other assets (1)	137,028		97,696
Total other assets	265,667	١.	185,566
Total assets	\$ 6,021,955	\$	4,971,827
Liabilities and stockholders' equity			
Liabilities:			
Borrowings under unsecured lines of credit arrangements	\$ 387,000	\$	145,000
Senior unsecured notes	1,847,401		1,890,344
Secured debt	452,054		513,058
Liability to subsidiary trust issuing preferred securities	-		52,184
Accrued expenses and other liabilities	124,986		105,629
Total liabilities	2,811,441		2,706,215
Minority interests	8,958		4,928
Stockholders' equity:			
Preferred stock	301,901		338,993
Common stock	103,110		81,253
Capital in excess of par value	3,123,745		2,200,030
Treasury stock	(5,145)		(3,952)
Cumulative net income	1,333,772		1,025,309
Cumulative dividends	(1,647,699)		(1,386,899)
Accumulated other comprehensive income	(11,905)		3,302
Other equity	3,777		2,648
Total stockholders' equity	3,201,556		2,260,684
Total liabilities and stockholders' equity	\$ 6,021,955	\$	4,971,827

#### Notes:

(1) Includes straight-line receivable balance of \$53,121,000 and \$55,093,000 at September 30, 2008 and 2007, respectively.

### **Consolidated Statements of Income (unaudited)**

(dollars in thousands except per share data)

Three Months Ended Nine Months Ended September 30, September 30, 2008 2007 2008 2007 Revenues: Rental income \$ 132,131 \$ 111.599 \$ 375,690 \$ 314,307 5,947 Interest income 17,673 Other income 2.055 1,199 3,935 118,745 Total revenues 145,096 410,522 335,915 Expenses: Interest expense 33.528 33,221 98.308 94,563 Property operating expenses 11,761 10,333 34,330 25,997 Depreciation and amortization 41,375 37,504 117,293 101,727 8,649 General and administrative expenses 10,789 33,693 28,385 1.754 1,504 5.279 4,006 Loan expense Loss (gain) on extinguishment of debt **Total expenses** 98,439 91,211 286,809 254,678 Income from continuing operations before income taxes and minority interests 46,657 27,534 123,713 81,237 Income tax (expense) benefit 23 81 Income from continuing operations before minority interests 46,810 27,557 122,543 81,318 (407)Minority interests, net of tax (121)Income from continuing operations 46,809 27,436 122,415 80,911 Discontinued operations: 766 130.813 2,775 Net gain (loss) on sales of properties 12,619 Income (loss) from discontinued operations, net 1.094 2,644 6,289 8,770 Discontinued operations, net 13,713 3,410 137,102 11,545 Net income 60,522 30,846 259,517 92,456 Preferred stock dividends 5,730 6,317 18,952 Net income available to common stockholders 54,792 73,504 24,529 241,857 Average number of common shares outstanding: Basic 80,710 90,500 77,686 Diluted 96,849 81.163 91,121 78,234 Net income available to common stockholders per share: \$ 0.30 0.95 Basic \$ \$ 2.67 Diluted \$ 0.57 \$ 0.30 2.65 0.94

0.68 \$

0.66

2.02

1.6191

Common dividends per share

# **Funds From Operations Reconciliation**

(dollars in thousands except per share data)

			hs Ended	Nine Months Ended September 30,					
	2008	.em.	er 30, 2007	2008		2007			
Net income available to common stockholders Depreciation and amortization (1) Loss (gain) on sales of properties Minority interests	\$ <b>54,792</b> 41,690 (12,619) (87)	\$	<b>24,529</b> 40,137 (766) (70)	\$ <b>241,857</b> 120,894 (130,813) (261)	\$	<b>73,504</b> 109,545 (2,775) (256)			
Funds from operations One-time acquisition finder's fees Loss (gain) on extinguishment of debt Non-recurring income tax expense	<b>83,776</b> - (768)		63,830 - -	<b>231,677</b> - (2,094) 1,325		<b>180,018</b> 1,750			
Funds from operations — normalized	\$ 83,008	\$	63,830	\$ 230,908	\$	181,768			
Average common shares outstanding:  Basic  Diluted	96,040 96,849		80,710 81,163	90,500 91,121		77,686 78,234			
Per share data:  Net income available to common stockholders  Basic  Diluted	\$ 0.57 0.57	\$	0.30	\$ 2.67 2.65	\$	0.95 0.94			
Funds from operations  Basic  Diluted	\$ 0.87 0.87	\$	0.79 0.79	\$ 2.56 2.54	\$	2.32 2.30			
Funds from operations — normalized  Basic  Diluted	\$ 0.86 0.86	\$	0.79 0.79	\$ 2.55 2.53	\$	2.34 2.32			
FFO Payout Ratio Dividends per share (2) FFO per diluted share FFO payout ratio	\$ 0.68 0.87 78%	\$	0.66 0.79 84%	\$ 2.02 2.54 80%	\$	1.96 2.30 85%			
FFO Payout Ratio — Normalized Dividends per share (2) FFO per diluted share — normalized FFO payout ratio — normalized	\$ 0.68 0.86 79%	\$	0.66 0.79 84%	\$ 2.02 2.53 80%	\$	1.96 2.32 84%			

Depreciation and amortization includes depreciation and amortization from discontinued operations.
 The \$0.3409 prorated dividend paid on December 28, 2006 in connection with the Windrose merger has been included in the nine months ended September 30, 2007.

### **Funds Available for Distribution Reconciliation**

(dollars in thousands except per share data)

			hs Ended	Nine Months Ended				
		Sept 2008	temb	er 30, 2007		Sept 2008		ber 30,
Net income available to common stockholders	\$	54,792	\$	24,529	\$	241,857	\$	73,504
Depreciation and amortization (1)	Þ	41,690	Ф	40,137	Ф	120,894		109,545
Loss (gain) on sales of properties		(12,619)		(766)		(130,813)		(2,775)
Minority interests		(9)		85		(26)		(2)
Gross straight-line rental income		(5,437)		(4,555)		(15,807)		(12,664)
Prepaid/straight-line rent receipts		4,781		5,881		15,679		10,791
Amortization related to above (below) market								
leases, net		(214)		268		(676)		(656)
Amortization of deferred loan expenses		1,754		1,504		5,279		4,006
Cap-ex, tenant improvements, lease commissions		(1,555)		(704)		(3,482)		(2,529)
Funds available for distribution		83,183		66,379		232,905		179,220
One-time acquisition finder's fees		(7.00)		-		-		1,750
Loss (gain) on extinguishment of debt		(768)		-		(2,094)		-
Non-recurring income tax expense		(4 701)		(F 001)		1,325		(10.701)
Prepaid/straight-line rent receipts		(4,781)		(5,881)		(15,679)		(10,791)
Funds available for distribution — normalized	\$	77,634	\$	60,498	\$	216,457	\$	170,179
Average common shares outstanding:								
Basic		96,040		80,710		90,500		77,686
Diluted		96,849		81,163		91,121		78,234
Per share data:								
Net income available to common stockholders								
Basic	\$	0.57	\$	0.30	\$	2.67	\$	0.95
Diluted	\$	0.57	\$	0.30	\$	2.65	\$	0.94
Funds available for distribution								
Basic	\$	0.87	\$	0.82	\$	2.57	\$	2.31
Diluted	\$	0.86	\$	0.82	\$	2.56	\$	2.29
Funds available for distribution — normalized								
Basic	\$	0.81	\$	0.75	\$	2.39	\$	2.19
Diluted	\$	0.80	\$	0.75	\$	2.38	\$	2.18
FAD Payout Ratio								
Dividends per share (2)	\$	0.68	\$	0.66	\$	2.02	\$	1.96
FAD per diluted share	\$	0.86	\$	0.82	\$	2.56	\$	2.29
FAD payout ratio		79%		80%		79%		86%
FAD Payout Ratio — Normalized								
Dividends per share (2)	\$	0.68	\$	0.66	\$	2.02	\$	1.96
FAD per diluted share — normalized	\$	0.80	\$	0.75	\$	2.38	\$	2.18
FAD payout ratio — normalized		85%		88%		85%		90%

#### Notes:

- Depreciation and amortization includes depreciation and amortization from discontinued operations.
   The \$0.3409 prorated dividend paid on December 28, 2006 in connection with the Windrose merger has been included in the nine months ended September 30, 2007.

## **Adjusted EBITDA Reconciliation**

(dollars in thousands except per share data)

#### Twelve Months Ended

	Sep	tember 30,	De	cember 31,	March 31,	June 30,	Sep	tember 30,
		2007		2007	2008	2008		2008
Net income	\$	115,414	\$	141,402	\$ 148,329	\$ 278,789	\$	308,465
Interest expense (1)		125,940		136,302	138,644	138,219		137,047
Income tax expense (benefit)		(81)		188	1,456	1,569		1,439
Depreciation and amortization (1)		135,189		149,626	155,339	159,422		160,975
Amortization of deferred loan expenses		5,063		5,977	6,483	7,000		7,250
Stock-based compensation (2)		8,543		7,050	7,723	7,853		8,024
Provision for loan losses		250		-	-	-		-
Gain on extinguishment of debt		-		(1,081)	(2,407)	(2,407)		(3,175)
Adjusted EBITDA	\$	390,318	\$	439,464	\$ 455,567	\$ 590,445	\$	620,025
Interest Coverage Ratio								
Interest expense (1)	\$	125,940	\$	136,302	\$ 138,644	\$ 138,219	\$	137,047
Capitalized interest (3)		10,035		12,526	15,367	17,860		21,062
Total interest	\$	135,975	\$	148,828	\$ 154,011	\$ 156,079	\$	158,109
Adjusted EBITDA	\$	390,318	\$	439,464	\$ 455,567	\$ 590,445	\$	620,025
Adjusted interest coverage ratio		2.87x		2.95x	2.96x	3.78x		3.92x
Fixed Charge Coverage Ratio								
Total interest (1)	\$	135,975	\$	148,828	\$ 154,011	\$ 156,079	\$	158,109
Secured debt principal amortization		6,652		7,950	8,149	8,066		8,137
Preferred dividends		24,415		25,130	24,960	24,427		23,840
Total fixed charges	\$	167,042	\$	181,908	\$ 187,120	\$ 188,572	\$	190,086
Adjusted EBITDA	\$	390,318	\$	439,464	\$ 455,567	\$ 590,445	\$	620,025
Adjusted fixed charge coverage ratio		2.34x		2.42x	2.43x	3.13x		3.26x

- Interest expense and depreciation and amortization include discontinued operations.
   Stock-based compensation expense was \$1,472,000 and \$6,726,000 for the three and nine months ended September 30, 2008,
- (3) Capitalized interest was \$6,364,000 and \$16,594,000 for the three and nine months ended September 30, 2008, respectively.

# **Net Operating Income Reconciliation**

(dollars in thousands)

	Three N	/lont	hs Ended	Nine N	Nonths Ended		
			per 30,			er 30,	
	2008		2007	2008		2007	
Total revenues:							
Investment properties:							
Rental income (1):							
Independent living/CCRCs	\$ 18,545		11,765	\$ 46,841	\$	30,629	
Assisted living facilities	28,189		28,734	89,488		79,829	
Skilled nursing facilities	40,687		40,970	121,047		126,694	
Specialty care facilities	12,650		6,485	31,436		19,405	
Sub-total rental income	100,071		87,954	288,812		256,557	
Interest income	10,910		5,947	29,177		17,673	
Other income	1,219		637	4,048		2,792	
Total investment property income  Medical office buildings:	112,200		94,538	322,037		277,022	
Rental income (1):	33,958		30,876	100,194		80,737	
Other income	261		-	708		-	
Total MOB income	34,219		30,876	100,902		80,737	
Non-segment/corporate other income	575		562	899		1,143	
Total revenues	146,994		125,976	423,838		358,902	
Property operating expenses:							
Investment properties	-		-	-		-	
Medical office buildings (1)	11,868		10,426	34,609		26,251	
Non-segment/corporate	-		-	-		-	
Total property operating expenses	11,868		10,426	34,609		26,251	
Net operating income:							
Investment properties	112,200		94,538	322,037		277,022	
Medical office buildings	22,351		20,450	66,293		54,486	
Non-segment/corporate	575		562	899		1,143	
Net operating income	\$ 135,126	\$	115,550	\$ 389,229	\$	332,651	

#### Note:

(1) The three months ended September 30, 2008 includes the following amounts (in thousands):

Rental income from discontinued operations: Assisted living facilities Skilled nursing facilities Specialty care facilities Medical office buildings	\$ 1,373 9 279 237
Total	\$ 1,898
Non-cash rental income from continuing operations: Independent living/CCRCs Assisted living facilities Skilled nursing facilities Specialty care facilities Medical office buildings Total	\$ 1,344 1,415 925 392 1,553 <b>5,629</b>
Property operating expenses from discontinued operations:  Medical office buildings	\$ 107

### **Outlook Reconciliation**

(dollars in thousands except per share data)

Year Ended December 31, 2008

	Low	High
Investments:		
Acquisitions	\$ 600,000	\$ 600,000
Development	600,000	600,000
Gross new investments	1,200,000	1,200,000
Dispositions	(250,000)	(250,000)
Net new investments	950,000	950,000
FFO Reconciliation:		
Net income available to common stockholders	\$ 284,563	\$ 289,313
Loss (gain) on sales of properties	(130,813)	(130,813)
Depreciation and amortization (1)	161,000	161,000
Funds from operations	314,750	319,500
Loss (gain) on extinguishment of debt	(2,094)	(2,094)
Non-recurring income tax expense	1,325	1,325
Funds from operations - normalized	\$ 313,981	\$ 318,731
Per share data (diluted):		
Net income available to common stockholders	\$ 3.03	\$ 3.08
Funds from operations	3.35	3.40
Funds from operations - normalized	3.34	3.39
Tulius from operations - normanzeu	3.34	3.39
FAD Reconciliation:	3.34	3.33
	\$ 284,563	\$ 289,313
FAD Reconciliation:	\$	\$
FAD Reconciliation:  Net income available to common stockholders	\$ 284,563	\$ 289,313
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income	\$ <b>284,563</b> (130,813) 161,000 (22,500)	\$ <b>289,313</b> (130,813) 161,000 (22,500)
FAD Reconciliation:  Net income available to common stockholders Loss (gain) on sales of properties Depreciation and amortization (1) Gross straight-line rental income Prepaid/straight-line rent receipts	\$ <b>284,563</b> (130,813) 161,000 (22,500) 15,679	\$ 289,313 (130,813) 161,000 (22,500) 15,679
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000)	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000)
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net  Amortization of deferred loan expenses	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000)	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000)
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net  Amortization of deferred loan expenses  Cap-ex, tenant improvements, lease commissions  Funds available for distribution	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679
FAD Reconciliation:  Net income available to common stockholders Loss (gain) on sales of properties Depreciation and amortization (1) Gross straight-line rental income Prepaid/straight-line rent receipts Amortization related to above (below) market leases, net Amortization of deferred loan expenses Cap-ex, tenant improvements, lease commissions Funds available for distribution Loss (gain) on extinguishment of debt	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929 (2,094)	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679 (2,094)
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net  Amortization of deferred loan expenses  Cap-ex, tenant improvements, lease commissions  Funds available for distribution  Loss (gain) on extinguishment of debt  Non-recurring income tax expense	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929 (2,094) 1,325	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679 (2,094) 1,325
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net  Amortization of deferred loan expenses  Cap-ex, tenant improvements, lease commissions  Funds available for distribution  Loss (gain) on extinguishment of debt	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929 (2,094)	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679 (2,094)
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net  Amortization of deferred loan expenses  Cap-ex, tenant improvements, lease commissions  Funds available for distribution  Loss (gain) on extinguishment of debt  Non-recurring income tax expense	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929 (2,094) 1,325	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679 (2,094) 1,325
FAD Reconciliation:  Net income available to common stockholders  Loss (gain) on sales of properties  Depreciation and amortization (1)  Gross straight-line rental income  Prepaid/straight-line rent receipts  Amortization related to above (below) market leases, net  Amortization of deferred loan expenses  Cap-ex, tenant improvements, lease commissions  Funds available for distribution  Loss (gain) on extinguishment of debt  Non-recurring income tax expense  Prepaid/straight-line rent receipts	284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929 (2,094) 1,325 (15,679)	289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679 (2,094) 1,325 (15,679)
FAD Reconciliation:  Net income available to common stockholders Loss (gain) on sales of properties Depreciation and amortization (1) Gross straight-line rental income Prepaid/straight-line rent receipts Amortization related to above (below) market leases, net Amortization of deferred loan expenses Cap-ex, tenant improvements, lease commissions Funds available for distribution Loss (gain) on extinguishment of debt Non-recurring income tax expense Prepaid/straight-line rent receipts Funds available for distribution - normalized	284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929 (2,094) 1,325 (15,679)	289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679 (2,094) 1,325 (15,679)
FAD Reconciliation:  Net income available to common stockholders Loss (gain) on sales of properties Depreciation and amortization (1) Gross straight-line rental income Prepaid/straight-line rent receipts Amortization related to above (below) market leases, net Amortization of deferred loan expenses Cap-ex, tenant improvements, lease commissions  Funds available for distribution Loss (gain) on extinguishment of debt Non-recurring income tax expense Prepaid/straight-line rent receipts  Funds available for distribution - normalized  Per share data (diluted):	\$ 284,563 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 307,929 (2,094) 1,325 (15,679) 291,481	\$ 289,313 (130,813) 161,000 (22,500) 15,679 (1,000) 7,000 (6,000) 312,679 (2,094) 1,325 (15,679) 296,231

#### Notes

<sup>(1)</sup> Depreciation and amortization includes depreciation and amortization from discontinued operations.

### **Revenue and Lease Maturity**

(dollars in thousands)

Dontal	Incomo	<pre>/ 1 \</pre>
Rental	Income	$( \perp )$

Year		lependent ng / CCRC	Assisted Living	Skilled Nursing	Specialty Care	Medical Office	То	tal Rental Income	l r	Interest ncome (2)	Total Revenues		6 of otal
2008	\$	-	\$ 5,428	\$ -	\$ -	\$ 4,990	\$	10,418	\$	3,659	\$ 14,077	2.	5%
2009		-	-	443	-	9,988		10,431		7,695	18,126	3.	3%
2010		-	-	-	-	9,489		9,489		2,954	12,443	2.	2%
2011		9	1,665	5,295	-	10,246		17,215		9,647	26,862	4.	8%
2012		5,056	3,754	6,904	-	11,954		27,668		2,369	30,037	5.	4%
2013		7,840	555	-	-	7,809		16,204		13,477	29,681	5.	3%
2014		-	2,872	8,356	-	7,718		18,946		-	18,946	3.	4%
2015		-	-	1,927	-	7,671		9,598		257	9,855	1.	8%
2016		-	582	6,435	-	13,243		20,260		5	20,265	3.	6%
2017		-	14,780	3,548	4,495	5,201		28,024		1,731	29,755	5.	3%
Thereafter	r	64,431	84,938	129,705	44,678	13,299		337,051		9,092	346,143	62.	4%
	\$	77,336	\$ 114,574	\$ 162,613	\$ 49,173	\$ 101,608	\$	505,304	\$	50,886	\$ 556,190	100.	0%

#### Notes

<sup>(1)</sup> Rental income represents annualized base rent for active lease agreements. The amounts are derived from the current contracted monthly base rent including straight-line for leases with fixed escalators or annual cash rent for leases with contingent escalators, net of collectibility reserves, if applicable. Rental income does not include common area maintenance charges or the amortization of above/below market lease intangibles.

<sup>(2)</sup> Reflects contract rate of interest for loans, net of collectibility reserves if applicable.

## **Debt Maturities and Principal Payments**

(dollars in thousands)

									% of
Year	Line	of Credit (1)	Se	nior Notes (2)	Secured Debt (2)			Total	Total
2008	\$	-	\$	-	\$	5,544	\$	5,544	0.2%
2009		_		-		39,657		39,657	1.5%
2010		_		-		15,120		15,120	0.6%
2011		387,000		-		52,314		439,314	16.4%
2012		_		250,000		13,710		263,710	9.8%
2013		_		300,000		62,198		362,198	13.5%
2014		-		-		122,372		122,372	4.6%
Thereafter		-		1,295,000		143,008		1,438,008	53.4%
Totals	\$	387,000	\$	1,845,000	\$	453,923	\$	2,685,923	100.0%
Weighted Avg Interest Rate (3)		3.7%		5.8%		6.0%		5.5%	
Weighted Avg Maturity		3.1		11.0		5.9		9.0	

# **Fixed and Floating Rate Debt**

(dollars in thousands)

	Principal	% of Debt
Fixed Rate Debt		
Senior notes (2)	\$ 1,845,000	68.7%
Secured debt (2)	\$ 453,923	16.9%
Total fixed	\$ 2,298,923	85.6%
Floating Rate Debt		
Line of credit (1)	\$ 387,000	14.4%
Total floating	\$ 387,000	14.4%
Total debt	\$ 2,685,923	100.0%

#### Notes

- (1) Current line of credit capacity of \$1.15 billion with remaining availability of \$763 million at September 30, 2008.
- (2) Amounts above represent principal amounts due and do not include unamortized premiums/discounts or other fair value adjustments as reflected on the balance sheet.
- (3) Line of credit interest rate represents 1-month LIBOR + 60 bps at September 30, 2008. Senior notes and secured debt average interest rate represents the face value note rate.

# **Current Capitalization**

		Balance	% of Total
Book Capitalization			
Line of credit		\$ 387,000	6.5%
Long-term debt obligations		2,299,455	39.1%
Debt to total book capitalization		2,686,455	45.6%
Stockholders' equity		3,201,556	54.4%
Total book capitalization		\$ 5,888,011	100.0%
Undepreciated Book Capitalization			
Line of credit		\$ 387,000	6.0%
Long-term debt obligations		2,299,455	35.6%
Debt to undepreciated book capitalization		2,686,455	41.6%
Accumulated depreciation and amortization		569,363	8.8%
Stockholders' equity		3,201,556	49.6%
Total undepreciated book capitalization		\$ 6,457,374	100.0%
Enterprise Value			
Line of credit		\$ 387,000	4.6%
Long-term debt obligations		2,299,455	27.1%
Debt to total enterprise value		2,686,455	31.7%
Common shares outstanding	103,232		
Period end share price	\$ 53.23		
Common equity market capitalization		5,495,039	64.8%
Preferred stock		301,901	3.5%
Total enterprise value		\$ 8,483,395	100.0%
Secured Debt as % of Total Assets			
Secured debt		\$ 452,054	7.5%
Total assets		\$ 6,021,955	

# **Gross Investment Activity**

			Th	ird (	Quarter 200	18		
	Properties		ls / Units / Juare Feet		Amount		nt Per Bed / Square Foot	Initial Cash Yield
Real Property Acquisitions								
Freestanding skilled nursing	1	164	beds	\$	11,360	\$	69,268	8.5%
Specialty care facilities	2	170	beds		40,003		235,312	9.5%
Medical office building	3	214,770	sf		73,957		344	7.5%
Total acquisitions	6			\$	125,320			8.2%
Construction in Progress								
Development projects:								
CCRC - entrance fee	3	757	units	\$	36,089			
CCRC - rental	1	178	units		1,765			
Combination - entrance fee	4	618	units		36,669			
Combination - rental	15	1,790	units		49,157			
Freestanding dementia care	3	186	units		5,582			
Freestanding skilled nursing	2	240	beds		4,080			
Specialty care	3	212	beds		24,834			
Medical office	5	688,081	sf		48,501			
<b>Total development projects</b> Expansion projects:	36				206,677			
CCRC - entrance fee	3	41	units		1,202			
Combination - entrance fee	4	67	units		2,571			
Total expansion projects	7				3,773			
Total construction in progress	43				210,450			
Capital improvements to existing properties					6,712			10.1%
Loan advances					7,001			9.5%
Gross investments				\$	349,483			

# **Gross Investment Activity**

			Year	r-to-	date 2008		
•	Properties		s / Units / lare Feet		Amount	vestment Per Bed / Unit / Square Foot	Initial Cash Yield
Real Property Acquisitions							
CCRC - entrance fee	1	192	units	\$	56,500	\$ 294,271	8.0%
CCRC - rental	1	181	units		11,800	65,193	8.1%
Combination - rental	1	110	units		34,500	313,636	7.5%
Freestanding assisted living	1	45	units		4,600	102,222	8.5%
Freestanding dementia care	1	44	units		6,390	145,227	9.0%
Freestanding skilled nursing	1	164	beds		11,360	69,268	8.5%
Specialty care facilities	6	408	beds		182,303	446,821	9.5%
Medical office building	7	414,793	sf		121,809	294	7.7%
Land parcels	1				10,000		8.0%
Total acquisitions	20			\$	439,262		8.5%
Construction in Progress							
Development projects:							
CCRC - entrance fee	3	757	units	\$	79,502		
CCRC - rental	2	251	units		4,342		
Combination - entrance fee	5	832	units		77,726		
Combination - rental	18	2,008	units		102,382		
Freestanding dementia care	3	186	units		10,539		
Freestanding skilled nursing	2	240	beds		12,816		
Specialty care	5	312	beds		60,560		
Medical office	5	688,081	sf		62,129		
Total development projects	43				409,996		
Expansion projects:							
CCRC - entrance fee	3	91	units		4,706		
Combination - entrance fee	5	129	units		16,474		
Total expansion projects	8				21,180		
Total construction in progress	51				431,176		
Capital improvements to existing properties					14,540		9.5%
Loan advances					134,002		8.6%
Gross investments				\$1	1,018,980		

# Investment Timing (dollars in thousands)

	Acquisitions	Initial Cash Yield	Loan Advances		Construction Conversions	Initial Cash Yield		Yield on Sale
January	\$ 42,500	10.3%	\$ 814	11.4%	\$ 687	9.1%	\$ -	0.0%
February	38,928	7.5%	5,957	10.4%	-	0.0%	-	0.0%
March	11,800	8.1%	981	11.6%	20,748	8.5%	-	0.0%
April	-	0.0%	3,024	10.6%	22,753	9.8%	6,041	10.4%
May	123,490	9.1%	1,579	11.1%	95,795	9.9%	1,931	11.6%
June	97,225	7.9%	114,646	8.4%	24,619	9.5%	125,306	6.2%
July	65,647	8.9%	2,003	10.9%	-	0.0%	-	0.0%
August	-	0.0%	1,057	11.6%	551	10.0%	2,313	9.5%
September	59,672	7.4%	3,941	10.3%	70,237	9.2%	15,516	5.8%
Total	\$ 439,262	8.5%	\$ 134,002	8.6%	\$ 235,390	9.5%	\$ 151,107	6.4%

# **Disposition Activity**

(dollars in thousands)

	Third Quarter	r 2008	Year-to-date	e 2008
	Amount	% of Total	Amount	% of Total
Dispositions by Investment Type				
Real property	\$ 17,829	100.0% \$	142,292	94.2%
Real estate loans receivable	-		8,815	5.8%
Total	\$ 17,829	100.0% \$	151,107	100.0%
Dispositions by Property Type				
Combination - rental		\$	8,626	5.7%
Freestanding independent living			15,547	10.3%
Freestanding assisted living	\$ 1,496	8.4%	99,635	65.9%
Freestanding skilled nursing	817	4.6%	2,968	2.0%
Specialty care facility	8,735	49.0%	8,735	5.8%
Medical office building	6,781	38.0%	6,781	4.5%
Real estate loans receivable			8,815	5.8%
Total	\$ 17,829	100.0% \$	151,107	100.0%

# **Discontinued Operations**

	Third (	Quarte	er	Year-to-date			
	2008		2007		2008		2007
Revenues							
Rental income	\$ 1,898	\$	7,231	\$	13,316	\$	22,987
Expenses							
Interest expense	382		1,861		3,147		6,145
Property operating expenses	107		93		279		254
Depreciation and amortization	315		2,633		3,601		7,818
Income / (loss) from discontinued operations, net	\$ 1,094	\$	2,644	\$	6,289	\$	8,770

## **Portfolio Composition**

Properties Investment Balance % of Total Committed Balance % of Total

1,869 beds

5,606,089 sf 1,532,274

872,296

6,641,255

466,718

273

(dollars in thousands)

	1 Toperties	1111	vestilient balane	C /0 01 10ta1		Committee Balance	70 01 TOTAL
Balance Sheet Data							
Real property	603	\$	5,261,823	91.3%	\$	6,139,383	92.4%
Loans	38		501,871			501,872	7.6%
Total	641	\$	5,763,694	100.0%	\$	6,641,255	100.0%
Investment Concentration - By Pr	edominant S	Servi	се Туре				
Independent living / CCRC	63	\$	1,033,534	17.9%	\$	1,287,640	19.4%
Assisted living	194		1,163,710	20.2%		1,323,546	19.9%
Skilled nursing	226		1,588,144	27.6%		1,625,499	24.5%
Specialty care	30		590,018	10.2%		872,296	13.1%
Medical office	128		1,388,288	24.1%		1,532,274	23.1%
Total	641	\$	5,763,694	100.0%	\$	6,641,255	100.0%
Investment Concentration - Senio	or Housing 8	Cai	re and Medical	Facilities			
Senior housing & care portfolio							
CCRC - entrance fee	6	\$	241,699			382,678	5.8%
CCRC - rental	12		187,321			187,321	2.8%
Combination - entrance fee	9		281,027			389,807	5.9%
Combination - rental	127		1,013,664	17.5%		1,192,527	17.9%
Subtotal combination / CCRC	154		1,723,711	29.9%		2,152,333	32.4%
Freestanding independent living	22		156,832	2.7%		156,832	2.4%
Freestanding assisted living	76		267,008	4.6%		267,008	4.0%
Freestanding dementia care	33		156,708	2.7%		167,547	2.5%
Freestanding skilled nursing	193		1,192,600	20.8%		1,204,436	18.1%
Subtotal freestanding	324		1,773,148	30.8%		1,795,823	27.0%
Land	5		16,510	0.3%		16,510	0.2%
Other Loans	-		272,019	4.7%		272,019	4.2%
Senior housing & care total	483		3,785,388	65.7%		4,236,685	63.8%
Medical facilities portfolio							
Specialty care	30		590,018	10.2%		872,296	13.1%
Medical office	128		1,388,288	24.1%		1,532,274	23.1%
Medical facilities total	158		1,978,306	34.3%		2,404,570	36.2%
Total portfolio	641	\$	5,763,694	100.0%	\$	6,641,255	100.0%
				Bed / Unit		Committed Pe	er Bed / Unit
				/ Square Foot			Square Foot
Investment Metrics				7.510	_	1.007.010	171 444
Independent living / CCRC				7,512 units	\$	1,287,640 \$	171,411
Assisted living				11,780 units		1,323,546	112,355
Skilled nursing				30,729 beds		1,625,499	52,898

Specialty care

Medical office

Total

### **Portfolio Concentration**

(dollars in thousands)

							Tota		Investment	% of		Total	% of
D 0 1 1 T							Propertie	S	Balance	Balances	Re	evenues (1)	Revenues
By Operator / Tenar		110					1.0		200.250	E 60/	ф	F 100	3.6%
Senior Living Commu							10		,	5.6%	\$	5,183	
Signature Healthcar							34		320,480 293,430	5.6% 5.1%		9,819 9,895	6.8% 6.8%
Brookdale Senior Liv		IIIC.					86			5.1%			6.2%
Emeritus Corporation		when the					31		288,271	4.6%		8,982	4.9%
Life Care Centers of	Ame	erica, inc.					25		263,954	3.0%		7,092	3.7%
Merrill Gardens LLC							13		172,442			5,401	3.1%
Delta Health Group,	Inc.						25		158,850	2.8%		4,478	3.3%
Tara Cares, LLC							33		150,821			4,768	3.1%
Lyric Health Care, Ll							27		148,777	2.6%		4,549	2.4%
Vibra Healthcare, LL	_C						5		146,109	2.5%		3,449	
Remaining portfolio							352		3,498,210	60.6%		81,323	56.1%
Total							641	4	55,763,694	100.0%	\$	144,939	100.0%
	Ind	lependent		Assisted		Skilled	Specialt	У	Medical	Total		Investment	% of
	Livii	ng / CCRC		Living		Nursing	Care	Э	Office	Properties		Balance	Total
Balances By State													
Florida	\$	184,226	\$	40,371	\$	289,147	\$ -		\$ 283,489	90	\$	797,233	13.8%
Texas		18,254		121,182		169,612	165,675		208,223	83		682,946	11.8%
California		168,021		59,089		-	115,274		123,369	30		465,753	8.1%
Massachusetts		50,699		94,337		208,855	44,220		-	37		398,111	6.9%
Tennessee		-		45,676		216,845	-		73,388	34		335,909	5.8%
Ohio		36,900		38,606		181,522	26,377		7,441	30		290,846	5.0%
North Carolina		46,661		164,161		-	-		23,664	53		234,486	4.1%
South Carolina		177,208		6,691		-	-		17,143	13		201,042	3.5%
Indiana		101,866		4,624		31,379	26,950		22,136	14		186,955	3.2%
Georgia		74,011		4,125		15,374	-		86,204	24		179,714	3.1%
Remaining portfolio		175,688		584,848		475,410	211,522		543,231	233	1	,990,699	34.7%
Total	\$1,0	033,534	\$1	1,163,710	\$1	,588,144	\$590,018	\$	51,388,288	641	\$5	,763,694	100.0%
	Ind	lependent		Assisted		Skilled	Specialt	V	Medical	Total		Total	% of
		ng / CCRC		Living		Nursing	Care			Properties	Re	evenues (1)	Total
Revenues By State													
Florida	\$	3,011	\$	1,114	\$	9,288	\$ -	9	6,693	90	\$	20,106	13.9%
Texas		592		3,365		4,495	4,175		4,412	83		17,039	11.8%
California		4,515		2,026		12	1,954		3,446	30		11,953	8.2%
Tennessee		-		1,062		6,675	-		2,034	34		9,771	6.7%
Massachusetts		143		1,614		5,723	1,544		-	37		9,024	6.2%
North Carolina		1,153		5,633		-	-		845	53		7,631	5.3%
Ohio		-		1,227		4,942	992		201	30		7,362	5.1%
Georgia		1,878		144		528	-		2,305	24		4,855	3.3%
Indiana		2,814		180		979	694		168	14		4,835	3.3%
New York		1,048		1,076		-	-		1,976	12		4,100	2.8%
Remaining portfolio		5,117		12,972		13,767	4,529		11,878	234		48,263	33.4%
Total	\$	20,271	\$	30,413	\$	46,409	\$ 13,888		33,958	641	\$	144,939	100.0%
Notes:													

Notes:

<sup>(1)</sup> Revenues represent rent and interest income including rent from discontinued operations for the three months ended September 30, 2008. Revenues exclude other income totaling \$2,055,000 for the three months ended September 30, 2008.

### **Top Ten Operator Descriptions**

**Senior Living Communities, LLC**, located in Charlotte, NC, operates premier continuing care retirement communities (CCRCs) throughout the southeastern United States. The company operates ten campuses in four states. As of September 30, 2008, the HCN portfolio consisted of ten properties in four states with an investment balance of \$322.35 million.

**Signature Healthcare LLC**, located in Palm Beach Gardens, FL, is a private operator of skilled nursing facilities spread among seven states. The company operates 64 skilled nursing facilities with 7,827 beds. As of September 30, 2008, the HCN portfolio consisted of 34 properties in four states with an investment balance of \$320.5 million.

**Brookdale Senior Living, Inc.** (NYSE:BKD), located in Chicago, IL, is a national public provider of independent living and assisted living services. The company operates 550 facilities in 35 states with the ability to serve over 52,000 residents. As of September 30, 2008, the HCN portfolio consisted of 86 properties in 16 states with an investment balance of \$293.4 million.

Emeritus Corporation (AMEX:ESC), located in Seattle, WA, is a national public provider of independent living, assisted living and Alzheimer's services. The company operates 289 communities representing capacity for approximately 25,000 residents in 34 states. As of September 30, 2008, the HCN portfolio consisted of 31 properties in 18 states with an investment balance of \$288.3 million.

**Life Care Centers of America, Inc.**, located in Cleveland, TN, is one of the largest private owners and operators of skilled nursing facilities in the country. The company has grown to more than 260 skilled nursing, assisted living, retirement, home care and Alzheimer's centers in 28 states. As of September 30, 2008, the HCN portfolio consisted of 25 properties in 12 states with an investment balance of \$264.0 million.

Merrill Gardens LLC, located in Seattle, WA, is a privately held corporation organized under the laws of Washington State. The company owns, operates and/or manages 55 IL/AL facilities with 6,455 units in eight states. As of September 30, 2008, the HCN portfolio consisted of 13 properties in seven states with an investment balance of \$172.4 million.

**Delta Health Group, Inc.**, located in Pensacola, FL, is a private operator of skilled nursing facilities. The company operates 43 skilled nursing facilities with 5,480 beds/units located in Florida, Alabama, and Mississippi. As of September 30, 2008, the HCN portfolio consisted of 25 properties in three states with an investment balance of \$158.85 million.

**Tara Cares, LLC**, located in Orchard Park, NY, is a private operator of skilled nursing and assisted living facilities in seven states. Currently, the company operates 36 facilities with 5,006 beds. As of September 30, 2008, the HCN portfolio consisted of 33 properties in seven states with an investment balance of \$150.8 million.

**Lyric Health Care, LLC**, located in Columbia, MD, is a private operator of 31 skilled nursing facilities and long term acute care hospitals with 3,538 beds/units in 10 states and has a management agreement with Encore Healthcare LLC to operate the facilities. As of September 30, 2008, the HCN portfolio consisted of 27 properties in nine states with an investment balance of \$148.8 million.

**Vibra Healthcare, LLC**, located in Mechanicsburg, PA, is a private operator of inpatient rehabilitation facilities and long term acute care hospitals in nine states. The company operates 16 facilities with 1,131 beds. As of September 30, 2008, the HCN portfolio consisted of five facilities in three states with an investment balance of \$146.1 million.

# **Metropolitan Statistical Area Concentration \***

(dollars in thousands)

	Top 31	Top 75	Top 100
Independent living / CCRC % of independent living / CCRC	\$ 293,403 \$ 28.4%	509,033 \$ 49.3%	643,856 62.3%
Assisted living % of assisted living	396,406 34.1%	637,013 54.7%	679,501 58.4%
Skilled nursing % of skilled nursing	458,230 28.9%	831,104 52.3%	921,632 58.0%
Specialty care % of specialty care	266,281 45.1%	458,814 77.8%	482,779 81.8%
Medical office % of medical office	997,426 71.8%	1,262,201 90.9%	1,265,820 91.2%
Total portfolio % of total portfolio	\$ 2,411,746 \$ 41.8%	3,698,165 \$ 64.2%	3,993,588 69.3%

<sup>\*</sup> Metropolitan statistical areas are as defined by the U.S. Census Bureau. Top 31, 75 and 100 classifications are reported per the National Investment Center Market Area Profiles Subscription Service.

## **Region Concentration**

	Total Properties	Investment Balance	% of Total
By Region*			
South Atlantic	199	\$1,544,642	26.8%
East North Central	71	808,768	14.0%
West South Central	115	805,614	14.0%
Pacific	42	605,795	10.5%
East South Central	71	574,583	10.0%
Mountain	49	515,611	8.9%
New England	49	462,729	8.0%
Middle Atlantic	34	330,280	5.7%
West North Central	11	115,672	2.1%
Total	641	\$5,763,694	100.0%

<sup>\*</sup>Region definitions are derived from census bureau definitions and are itemized in the glossary.

### **Portfolio Performance**

					Facility Revenue Mix				
	Age	Occupancy	TTM CBMF(1)	TTM CAMF(1)	Private Pay	Medicaid	Medicare		
Stable Portfolio*									
Independent living / CCRC	11	91.3%	1.36x	1.15x	92.9%	1.7%	5.4%		
Assisted living	10	87.4%	1.56x	1.33x	86.7%	13.1%	0.2%		
Skilled nursing	23	84.0%	2.29x	1.68x	18.8%	50.2%	31.0%		
Specialty care	12	52.5%	2.39x	1.86x	30.3%	13.0%	56.7%		
Medical office	12	88.5%	n/a	n/a	100.0%	0.0%	0.0%		
Total	14		1.99x	1.54x					

<sup>\*</sup> Data as of September 30, 2008 for medical office and June 30, 2008 for remaining asset types.

#### Notes

(1) Represents trailing twelve month coverage metrics.

### **Same Store Revenue Growth**

(dollars in thousands)

	Properties (1)	30	Q07 Same Store Revenue*	30	08 Same Store Revenue*	% Change
Same Store Portfolio						
Independent living / CCRC	46	\$	12,281	\$	12,643	2.9%
Assisted living	170		23,616		24,378	3.2%
Skilled nursing	220		39,071		40,027	2.4%
Specialty care	15		6,209		6,366	2.5%
Total	451	\$	81,177	\$	83,414	2.8%

<sup>\*</sup> Same store revenue represents cash-only rent or interest income excluding the impact of lease or loan basis changes (e.g., rent-producing capital improvement additions for leases and principal draws or paydowns for loans).

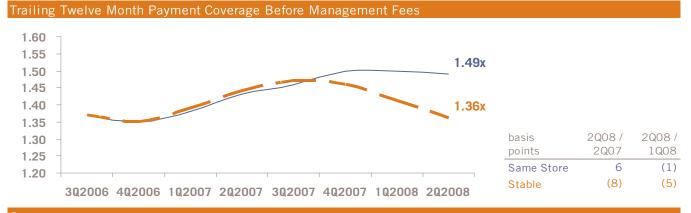
#### Notes:

(1) Represents those properties in the portfolio (both stable and unstable) for the 15 months preceding the end of the portfolio performance period.

Revenue per Occupied Unit

### **Portfolio Performance - Independent Living / CCRC**



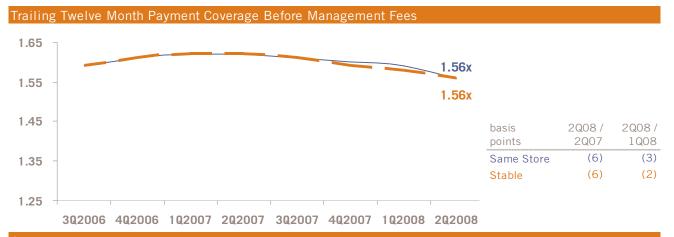




#### \$4,000 \$3,750 \$3,539 \$3,500 <u>\$3,</u>383 2Q08/ 2Q08/ (% chg) 2Q07 1Q08 \$3,250 6.3% 1.0% Same Store \$3,000 Stable 2.6% 0.8% 3Q2006 4Q2006 1Q2007 2Q2007 3Q2007 4Q2007 1Q2008 2Q2008

Expense p	er Occup	pied Unit									
\$2,500											
								\$2,377			
\$2,250											
. ,								\$2,278	(% chg)	2Q08 / 2Q07	2Q08 / 1Q08
									Same Store	8.8%	1.4%
\$2,000		T	Т	I	I	T	T	1	Stable	5.5%	2.1%
	3Q2006	402006	1Q2007	202007	3Q2007	402007	102008	202008			

### **Portfolio Performance - Assisted Living**



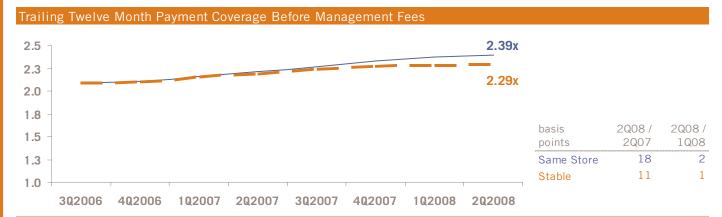
#### 92% 90% 87.7% 88% 87.4% 86% basis 2Q08/ 2Q08/ points 2Q07 1Q08 84% Same Store (160)(70)(170)(70)Stable 82% 3Q2006 4Q2006 1Q2007 2Q2007 3Q2007 4Q2007 1Q2008 2Q2008

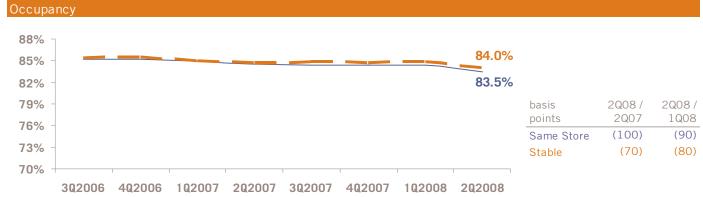


Expense	per Occupied Unit			
\$3,000	7			
\$2,750	\$2,776			
Ψ2,700	\$2,777			
\$2,500				
\$2,250		(% chg)	2Q08 / 2Q07	2Q08 / 1Q08
\$2,230		Same Store	7.9%	0.5%
\$2,000		Stable	7.4%	0.4%
	302006 402006 102007 202007 302007 402007 102008 202008			

## **Portfolio Performance - Skilled Nursing**

# Same Store (191 properties)Stable





Revenue	per Occup	oied Bed									
\$6,500								\$6,466			
\$6,300								\$6,449			
\$6,100	_										
\$5,900										2Q08/	2Q08/
\$5,700									(% chg)	2Q07	1Q08
φο,7οο									Same Store	6.2%	0.6%
\$5,500		I		ı	1	I	1		Stable	6.7%	0.8%
	3 <b>Q</b> 2006	402006	1 <b>Q</b> 2007	202007	3Q2007	402007	1 <b>Q</b> 2008	202008			

Expense	per Occup	ied Bed									
\$5,500											
\$5,250	_							\$5,257			
<b>*</b> F 000								\$5,269			
\$5,000	_								(% chg)	2Q08 / 2Q07	2Q08 / 1Q08
\$4,750	_								Same Store	5.7%	1.1%
									Stable	6.7%	1.3%
\$4,500	+	Ι	I	ı	T	T	T				
	302006	402006	102007	202007	3Q2007	402007	102008	202008			

1**Q**2007

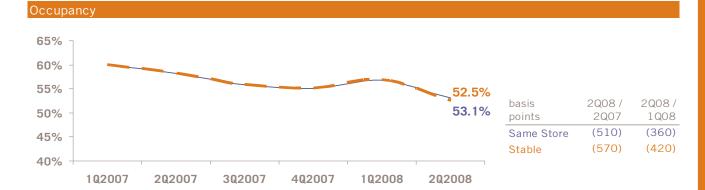
## **Portfolio Performance - Specialty Care\***

#### Trailing Twelve Month Payment Coverage Before Management Fees 3.0 2.39x 2.5 2.39x 2Q08/ 2Q08/ basis 2.0 points 2Q07 1Q08 (10) (13) Same Store Stable (10)(13)1.5

1Q2008

202008

402007



<sup>\*</sup>Per occupied unit metrics not applicable for specialty care.

2Q2007

**3Q2007** 

# **Portfolio Composition - Medical Office Buildings**

(dollars in thousands)

	Properties	Square Feet	Investment Balance	Total Revenues	Operating Expenses	NOI	Age	Occupancy
On Campus	47	2,571,097	\$ 703,739	\$ 18,359	\$ 6,485	\$ 11,874	12	90.3%
Off Campus-Affiliated	31	1,280,994	328,514	9,389	3,217	6,172	13	88.5%
Off Campus	45	1,065,917	279,218	6,471	2,166	4,305	13	83.9%
Subtotal	123	4,918,008	1,311,471	34,219	11,868	22,351	12	88.5%
Development	4	688,081	64,994	-	-	-		
Land	1	-	11,823					
Total	128	5,606,089	\$ 1,388,288	\$ 34,219	\$ 11,868	\$ 22,351		

# **Portfolio Performance - Medical Office Buildings**

	4Q07A	1Q08A		2Q08A		3Q08A		4Q08E
Total MOB Performance								
Properties	119	122		123		123		
Square feet	4,573,073	4,745,126		4,770,174		4,918,008		
Investment balance	\$ 1,233,576	\$ 1,262,003	\$	1,256,011	\$	1,311,471		
Occupancy	90.1%	88.9%		89.1%		88.5%		
Total revenue	\$ 31,374	\$ 33,443	\$	33,240	\$	34,219		
Operating expenses	\$ 11,224	\$ 11,367	\$	11,375	\$	11,868		
NOI	\$ 20,150	\$ 22,076	\$	21,865	\$	22,351		
Total cap-ex / TI / LC	\$ 1,763	\$ 765	\$	1,162	\$	1,555	\$	2,287
Expired (square feet)*	169,367	258,599		226,172		186,816		195,357
Retained (square feet)	138,340	205,195		157,228		113,997		
Retention rate	81.7%	79.3%		69.5%		61.0%		
	4Q07	1Q08		2Q08		3Q08		4Q08
Same Store Performance								
Properties	113	113		113		113		
Square feet	4,378,913	4,378,913		4,378,913		4,378,913		
Investment balance	\$ 1,202,750	\$ 1,183,197	\$	1,171,897	\$	1,161,177		
Occupancy	90.0%	88.8%		88.8%		87.2%		
Total revenue	\$ 31,120	\$ 31,463	\$	30,951	\$	30,946		
Operating expenses	\$ 11,105	\$ 10,757	\$	10,611	\$	10,922		
NOI	\$ 20,015	\$ 20,706	\$	20,340	\$	20,024		
	2008	2009		2010		2011		2012
Remaining Lease Expirations*								
Square feet	195,357	374,440		465,528		475,030		565,713
% of total portfolio	4.0%	7.6%		9.5%		9.7%		11.5%

<sup>\*</sup> Results and forecasts include month-to-month and holdover leases and exclude terminations.

# **Portfolio Concentration - Medical Office Buildings**

(dollars in thousands)

	Square Feet	% of Total
By Tenant*		
Tenet Healthcare	343,314	7.0%
Baptist Health System Inc	182,928	3.7%
Southwest Medical Associates	160,855	3.3%
Community Health	149,517	3.0%
Orange Regional Medical Center	100,496	2.0%
Remaining portfolio	3,980,898	81.0%
Total	4.918.008	100.0%

<sup>\*</sup>Excludes development properties.

	Properties	Square Feet	% of Total	Investment Balance	Balance per Square Foot
By Region*					
South Atlantic	54	1,554,649	27.7% \$	411,606	\$ 265
West South Central	17	884,514	15.8%	220,538	249
Middle Atlantic	13	781,977	13.9%	153,020	196
East South Central	13	710,971	12.7%	127,301	179
Mountain	16	700,436	12.5%	222,028	317
East North Central	6	475,483	8.5%	84,891	179
Pacific	8	447,903	8.0%	152,312	340
West North Central	1	50,156	0.9%	16,592	331
Total	128	5,606,089	100.0% \$	1,388,288	\$ 248

\*Region definitions are derived from U.S. Census Bureau definitions and are itemized in the glossary.

	Properties Square Feet % of Total				
By State	rroportios	oquaro i cot	70 01 10ta1	Balance	Square Foot
Florida	27	935,943	16.7% \$	283,489	\$ 303
Texas	16	839,711	15.0%	208,223	248
New Jersey	5	406,454	7.3%	70,344	173
California	7	384,520	6.9%	123,369	321
Georgia	15	358,566	6.4%	86,204	240
Arizona	6	339,205	6.1%	101,328	299
Nevada	9	324,845	5.8%	113,396	349
Alabama	5	303,316	5.4%	43,998	145
Tennessee	7	295,017	5.3%	73,388	249
Wisconsin	1	293,629	5.2%	38,216	130
Remaining portfolio	30	1,124,883	19.9%	246,333	219
Total	128	5,606,089	100.0% \$	1,388,288	\$ 248

## **Development Activity**

(dollars in thousands)

	Projects	Beds / Units / Square Feet	_	CIP Balance t 12/31/07	2008 YTD Funding	Cor	2008 YTD oversions (1)	C	CIP Balance at 9/30/08
Development Properties									
CCRC - entrance fee	3	757	\$	44,477	\$ 79,501	\$	-	\$	123,978
CCRC - rental	2	251		37,014	4,342		(41,356)		-
Combination - entrance fee	5	832		64,956	77,726		(59,206)		83,476
Combination - rental	18	2,008		78,589	102,382		(51,482)		129,489
Freestanding dementia care	3	186		7,425	10,539		(7,854)		10,110
Freestanding skilled nursing	2	240		9,593	12,816		-		22,409
Specialty care	5	312		33,019	60,560		(35,151)		58,428
Medical office	5	688,081		14,688	62,129		(11,823)		64,994
Total	43		\$	289,761	\$ 409,995	\$	(206,872)	\$	492,884
Expansion Projects									
CCRC - entrance fee	3	91	\$	5,316	\$ 4,706	\$	(7,654)	\$	2,368
Combination - entrance fee	5	129		18,634	16,474		(32,687)		2,421
Total	8			23,950	21,180		(40,341)		4,789
Development Total	51		\$	313,711	\$ 431,175	\$	(247,213)	\$	497,673

<sup>(1)</sup> Includes one parcel of land relating to a potential future MOB development that was reclassified to land and land improvements.

# **Development Funding Projections**

			g	_				
	Projects	Beds / Units / Square Feet	Initial Yield	2008 Funding	2009 Funding	Funding Thereafter	Unfunded Commitments	
<b>Development Properties</b>								
CCRC - entrance fee	3	757	9.7%	\$ 34,687	\$ 84,702	\$ 15,659	\$ 135,048	\$ 259,026
Combination - entrance fee	4	618	8.7%	21,263	74,853	8,883	104,999	188,475
Combination - rental	13	1,678	8.4%	52,757	120,634	5,471	178,862	308,351
Freestanding dementia care	2	144	9.1%	3,203	7,285	352	10,840	20,950
Freestanding skilled nursing	2	240	9.3%	8,280	3,470	86	11,836	34,245
Specialty care	3	212	9.4%	19,423	138,975	123,880	282,278	340,706
Medical office	4	688,081	7.5%	26,122	106,529	11,336	143,987	208,981
Total	31		8.8%	\$165,735	\$536,448	\$165,667	\$ 867,850	\$1,360,734
Expansion Projects								
CCRC - entrance fee	3	41	9.2%	\$ 641	\$ 5,290	\$ -	\$ 5,931	\$ 8,299
Combination - entrance fee	4	31	8.7%	270	3,510	-	3,780	6,201
Total	7		9.0%	911	8,800	-	9,711	14,500
Development Total	38		8.8%	\$166,646	\$545,248	\$165,667	\$ 877,561	\$1,375,234

# **Development Project Conversion Estimates\***

(dollars in thousands)

Quarterly Conversions					A		
		Amount	Projected Cash Yiel			Amount	Projected Initial Cash Yields (1)
1Q08 actual	\$	19,889		8.5%	2008 estimate	\$ 245,226	9.5%
2Q08 actual		120,996	]	10.0%	2009 estimate	511,649	8.6%
3Q08 actual		54,164		9.3%	2010 estimate	588,408	8.9%
4Q08 estimate		50,177		8.8%	2011 estimate	210,500	9.3%
1Q09 estimate		23,202		9.1%	2012+ estimate	-	0.0%
2Q09 estimate		82,617		8.8%	Total	\$ 1,555,783	9.0%
3Q09 estimate		172,345		7.8%			
4Q09 estimate		233,485		9.0%			
Total	\$	756,875		8.9%			

<sup>\*</sup> Excludes expansion projects and CIP reclassified as land

#### Notes:

(1) Actual initial yields may be higher if the underlying market rates increase.

# **Unstabilized Properties**

	6/30/2008 Properties	Stabilized	Construction Conversions	Acquisitions/ Expansions	9/30/08 Properties
Property Type					
CCRC - entrance fee	2	0	0	1	3
CCRC - rental	4	0	1	0	5
Combination - entrance fee	4	0	0	0	4
Combination - rental	16	(5)	2	0	13
Freestanding assisted living	4	0	0	0	4
Freestanding dementia care	7	(1)	1	0	7
Freestanding skilled nursing	3	(2)	0	1	2
Specialty care	4	0	0	1	5
Total	44	(8)	4	3	43

	9/30/08 Properties	Beds / Units	Investment Balance	% of Total Investment
Property Type				
CCRC - entrance fee	3	579	\$ 115,353	2.0%
CCRC - rental	5	908	100,659	1.7%
Combination - entrance fee	4	862	177,083	3.1%
Combination - rental	13	1,206	217,425	3.8%
Freestanding assisted living	4	193	21,494	0.4%
Freestanding dementia care	7	287	59,640	1.0%
Freestanding skilled nursing	2	362	24,220	0.4%
Specialty care	5	272	87,186	1.5%
Total	43	4,669	\$ 803,060	13.9%

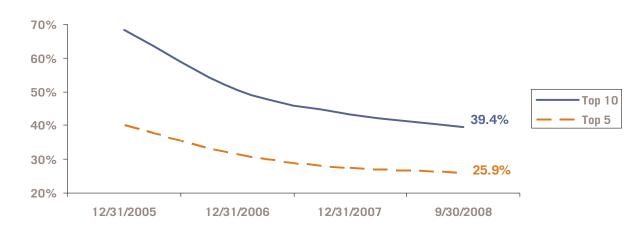
	6/30/2008 Properties	Stabilized	Construction Conversions	Acquisitions/ Expansions	Progressions	9/30/08 Properties
Occupancy						
0 - 50%	13	0	4	0	(1)	16
50% - 70%	7	0	0	1	1	9
70% +	24	(8)	0	2	0	18
Total	44	(8)	4	3	0	43

	9/30/08 Properties	Months In Operation	Revenues	% of Total Revenues (1)	Investment Balance	% of Total Investment
Occupancy						
0 - 50%	16	9	\$ 7,263	1.3%	\$ 330,473	5.7%
50% - 70%	9	11	3,490	0.6%	144,325	2.5%
70% +	18	21	7,266	1.3%	328,262	5.7%
Total	43	15	\$ 18,019	3.2%	\$ 803,060	13.9%

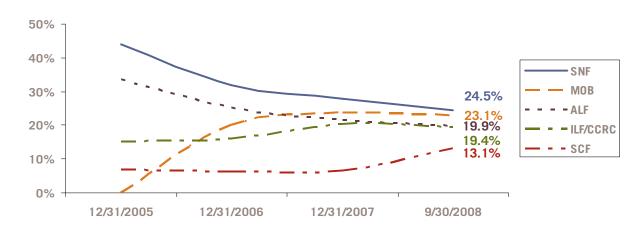
<sup>(1)</sup> Includes annualized revenues as presented on page 13.

### **Portfolio Trends**

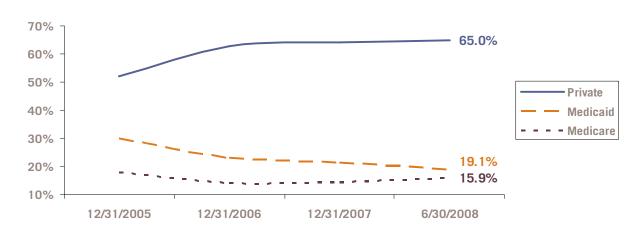
#### Operator Concentration Trend (1)



#### Property Type Trend (2)



#### Payor Mix Trend (3)



#### Notes:

- (1) Operator concentration trend based on investment balances for the dates presented
- (2) Property type trend based on committed investment balances for the dates presented.
- (3) Payor mix is weighted by investment balance including stable and unstabilized properties.

Age: Current year, less the year built, adjusted for major renovations.

**Assisted Living:** Assisted living facilities are state regulated rental properties that provide the same services as independent living facilities, but also provide supportive care from trained employees to residents who require assistance with activities of daily living, including management of medications, bathing, dressing, toileting, ambulating and eating.

**CAMF:** Coverage after management fees represents the ratio of EBITDAR to contractual rent for leases or interest and principal payments for loans. CAMF is a measure of a property's ability to generate sufficient cash flows for the operator/borrower to pay rent and meet other obligations. The coverage shown excludes properties that are unstabilized, closed or for which data is not available or meaningful.

**Cap-ex, Tenant Improvements, Leasing Commissions:** Represents amounts paid in cash for: 1) recurring and non-recurring capital expenditures required to maintain and re-tenant our properties, 2) second generation tenant improvements and 3) leasing commissions paid to third party leasing agents to secure new tenants.

**CBMF:** Coverage before management fees represents the ratio of EBITDARM to contractual rent for leases or interest and principal payments for loans. CBMF is a measure of a property's ability to generate sufficient cash flows for the operator/borrower to pay rent and meet other obligations, assuming that management fees are not paid. The coverage shown excludes properties that are unstabilized, closed or for which data is not available or meaningful.

**CCRC:** Continuing care retirement communities include a combination of detached homes, an independent living facility, an assisted living facility and/or a skilled nursing facility on one campus. Resident payment plans vary, but can include entrance fees, condominium fees and rental fees. Many of these communities also charge monthly maintenance fees in exchange for a living unit, meals and some health services.

**Combination:** A property that offers two or more levels of care (i.e. independent living, assisted living, dementia and skilled nursing), but does not meet the definition of a CCRC.

**Committed Balance:** Represents investment balance plus unfunded construction commitments for which initial funding has commenced.

**Construction Conversion:** Represents completed construction projects that were placed into service and began earning rent.

**Dementia Care:** Certain assisted living facilities may include state licensed settings that specialize in caring for those afflicted with Alzheimer's disease and/or similar forms of dementia.

**EBITDAR:** Earnings before interest, taxes, depreciation, amortization and rent. Management fees are imputed at 5% of revenues for independent living, assisted living, skilled nursing and CCRCs and at 3% for specialty care which the company believes represent typical management fees. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate EBITDAR and has not independently verified the information. EBITDAR is used to calculate CAMF.

**EBITDARM:** Earnings before interest, taxes, depreciation, amortization, rent and management fees. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate EBITDARM and has not independently verified the information. EBITDARM is used to calculate CBMF.

**Entrance Fee:** A property where the resident pays a substantial upfront fee and an ongoing monthly service fee for the right to occupy a unit. Typically, a portion of the upfront fee is refundable.

**Expense per Occupied Unit:** Represents the ratio of revenue less EBITDARM to occupied units based on the most recent quarter of available data and excludes properties that are unstabilized, closed, or for which data is not available or meaningful. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate expense per occupied unit and has not independently verified the information.

**Freestanding:** A property that offers one level of service.

**Independent Living:** Independent living facilities are age-restricted multi-family properties with central dining facilities that provide residents access to meals and other services such as housekeeping, linen service, transportation and social and recreational activities.

**Initial Cash Yield:** Represents annualized contractual income to be received in cash at date of investment divided by investment amount.

#### **Investment Amount:**

Acquisitions – Represents purchase price.

New loans – Represents face amount of new loan.

Construction conversion – Represents book balance converted from CIP to real property upon completion. Capital improvements to existing properties – Represents cash funded to tenants under an existing lease agreement.

Loan advances – Represents cash funded to operators under an existing loan agreement.

**Investment Balance:** Represents net book value of real estate investments as reflected on the company's balance sheet.

**Medical Office:** Medical office buildings are office and clinic facilities, often located near hospitals or on hospital campuses, specifically constructed and designed for use by physicians and other health care personnel to provide services to their patients. They may also include ambulatory surgery centers that are used for general or specialty surgical procedures not requiring an overnight stay in a hospital. Medical office buildings typically contain sole and group physician practices and may provide laboratory and other patient services.

Metropolitan Statistical Area: Metropolitan statistical areas are geographic entities defined by the <u>U.S. Office of Management and Budget (OMB)</u> for use by Federal statistical agencies in collecting, tabulating and publishing Federal statistics. The NIC MAP™ Data and Analysis Service provides revenue, supply and demographic information for the IL/CCRC, assisted living, and skilled nursing service types and commonly aggregates the information for the top 31, top 75 and top 100 MSAs. The company provides investment balance information in the same categories as another measure of geographic concentration.

**Occupancy:** Medical office occupancy represents the percentage of total rentable square feet leased and occupied, including month-to-month leases, as of the date reported. Occupancy for all other property types represents average quarterly operating occupancy based on the most recent quarter of available data and excludes properties that are unstabilized, closed or for which data is not available or meaningful. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate occupancy and has not independently verified the information.

**Off Campus:** Properties that are neither on campus nor off campus affiliated.

**Off Campus-Affiliated:** Properties not on campus are considered affiliated with a hospital or health system if one or more of the following conditions are met: 1) a ground lease is maintained with a hospital or system entity; 2) a master lease is maintained with a hospital or system entity; 3) significant square footage is leased to a hospital or system entity; 4) the property includes an ambulatory surgery center with a hospital partnership interest.

**On Campus:** Properties are considered on campus if one or more of the following criteria are met: 1) the land parcel is contained within the physical boundaries of a hospital campus; 2) the land parcel is located adjacent to the campus; or 3) the building is physically connected to the hospital regardless of the land ownership structure.

**Region Definitions:** Eight divisions as established by the Census Bureau.

New England - Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont.

Middle Atlantic – New Jersey, New York, Pennsylvania.

East North Central – Indiana, Illinois, Michigan, Ohio, Wisconsin.

West North Central - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota.

South Atlantic – Delaware, District of Columbia, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, West Virginia.

East South Central – Alabama, Kentucky, Mississippi, Tennessee.

West South Central – Arkansas, Louisiana, Oklahoma, Texas.

Mountain - Arizona, Colorado, Idaho, New Mexico, Montana, Utah, Nevada, Wyoming.

Pacific – Alaska, California, Hawaii, Oregon, Washington.

**Renewal Rate:** The ratio of total square feet expiring and available for lease to total renewed square feet.

**Renewed Square Feet:** Square feet expiring during the reporting period upon which a lease is executed by the current occupant.

**Rental:** A property where the resident pays a monthly market rate for the level of care provided, but is not required to pay a substantial upfront fee.

**Revenue per Occupied Unit:** Represents the ratio of total revenue to occupied units based on the most recent quarter of available data and excludes properties that are unstabilized, closed, or for which data is not available or meaningful. The company uses unaudited, periodic financial information provided solely by tenants/borrowers to calculate revenue per occupied unit and has not independently verified the information.

**Same Store:** For the medical office building portfolio, same store is defined as those properties in the portfolio as of October 1, 2007. For all other property types, same store is defined as those properties in the stable portfolio for the 24 months preceding the end of the portfolio performance reporting period, unless otherwise noted.

**Skilled Nursing:** Skilled nursing facilities are licensed daily rate or rental properties where the majority of individuals require 24-hour nursing and/or medical care. Generally, these properties are licensed for Medicaid and/or Medicare reimbursement.

**Specialty Care:** Specialty care facilities generally include acute care hospitals, long-term acute care hospitals and other specialty care facilities. Acute care hospitals provide a wide range of inpatient and outpatient services, including, but not limited to, surgery, rehabilitation, therapy and clinical laboratories. Long-term acute care hospitals provide inpatient services for patients with complex medical conditions who require more intensive care, monitoring or emergency support than that available in most skilled nursing facilities. Other specialty care facilities typically provide specialized inpatient and outpatient care for specific illnesses or diseases, including, among others, orthopedic and neurologic care.

**Square Feet:** Net rentable square feet calculated utilizing Building Owners and Managers Association measurement standards.

**Stable:** A facility will enter the stable portfolio after it has generated CAMF of 1.10x or greater for three consecutive months. Additionally, a facility will enter the stable portfolio if a facility fails to meet the above criteria in the 12 months following the budgeted stabilization date.

**Unstabilized:** An acquisition that does not meet the stable criteria upon closing or a construction property that has opened but not yet reached stabilization.

**Yield on Sale:** Represents annualized contractual income that was being received in cash at date of disposition divided by disposition cash proceeds.

The company believes that net income available to common stockholders (NICS), as defined by U.S. generally accepted accounting principles (U.S. GAAP), is the most appropriate earnings measurement. However, the company considers funds from operations (FFO) and funds available for distribution (FAD) to be useful supplemental measures of its operating performance. Historical cost accounting for real estate assets in accordance with U.S. GAAP implicitly assumes that the value of real estate assets diminishes predictably over time as evidenced by the provision for depreciation. However, since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient. In response, the National Association of Real Estate Investment Trusts (NAREIT) created FFO as a supplemental measure of operating performance for REITs that excludes historical cost depreciation from net income. FFO, as defined by NAREIT, means net income, computed in accordance with U.S. GAAP, excluding gains (or losses) from sales of real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Normalized FFO represents FFO adjusted for unusual and non-recurring items. FAD represents FFO excluding the net straight-line rental adjustments, rental income related to above/below market leases and amortization of deferred loan expenses and less cash used to fund capital expenditures, tenant improvements and lease commissions. Normalized FAD represents FAD excluding prepaid/straight-line rent cash receipts and adjusted for unusual and non-recurring items.

EBITDA stands for earnings before interest, taxes, depreciation and amortization. A covenant in our line of credit arrangement contains a financial ratio based on a definition of EBITDA that is specific to that agreement. Failure to satisfy this covenant could result in an event of default that could have a material adverse impact on our cost and availability of capital, which could in turn have a material adverse impact on our consolidated results of operations, liquidity and/or financial condition. Due to the materiality of this debt agreement and the financial covenant, we have disclosed Adjusted EBITDA, which represents EBITDA as defined above and adjusted for stock-based compensation expense, provision for loan losses and gain/loss on extinguishment of debt. We use Adjusted EBITDA to measure our adjusted fixed charge coverage ratio, which represents Adjusted EBITDA divided by fixed charges on a trailing twelve months basis. Fixed charges include total interest (excluding capitalized interest), secured debt principal amortization and preferred dividends. Our covenant requires an adjusted fixed charge ratio of at least 1.75 times.

Net operating income (NOI) is used to evaluate the operating performance of the company's properties. The company defines NOI as total revenues, including tenant reimbursements and discontinued operations, less property operating expenses, which exclude depreciation and amortization, general and administrative expenses, impairments and interest expense. The company believes NOI provides investors relevant and useful information because it measures the operating performance of the company's properties at the property level on an unleveraged basis. The company uses NOI to make decisions about resource allocations and to assess the property level performance.

Other than Adjusted EBITDA, the company's supplemental reporting measures are financial measures that are widely used by investors, equity and debt analysts and rating agencies in the valuation, comparison, rating and investment recommendations of companies. The company's management uses these financial measures to facilitate internal and external comparisons to historical operating results and in making operating decisions. Additionally, they are utilized by the Board of Directors to evaluate management. Adjusted EBITDA is used solely to determine our compliance with a financial covenant of our line of credit arrangement and is not being presented for use by investors for any other purpose. None of the supplemental reporting measures represent net income or cash flow provided from operating activities as determined in accordance with U.S. GAAP and should not be considered as alternative measures of profitability or liquidity. Finally, the supplemental reporting measures, as defined by the company, may not be comparable to similarly entitled items reported by other real estate investment trusts or other companies.

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